

The City of Durant encourages participation from all its citizens. If participation at any public meeting is not possible due to a disability, notification to the City Clerk at least 48 hours prior to the scheduled meeting is encouraged in order to make the necessary accommodations. The City of Durant may waive the 48-hour rule if interpreters for the deaf (signing) or translation services for limited English proficient (LEP) individuals are not the necessary accommodation.

DURANT TOURISM ECONOMIC DEVELOPMENT AUTHORITY

4:00 PM

**Roscoe J. Hatfield Council
Chambers, 300 West
Evergreen, Durant,
Oklahoma
AGENDA**

March 13, 2019

**DURANT CITY HALL
300 W. EVERGREEN, DURANT, OK
ROSCOE J. HATFIELD COUNCIL CHAMBERS**

CALL TO ORDER

INVOCATION/FLAG SALUTE

ROLL CALL

ORDER OF BUSINESS

1. Consent Items

To help streamline meetings and allow the focus to be on other items requiring strategic thought, the "Consent Items" portion of the agenda groups the routine, procedural, and self-explanatory non-controversial items together. These items are voted on in a single motion (one vote). However, any Council member requesting further information on a specific item thus removes it from the "Consent Items" section for individual attention and separate vote.

- a. Consider Approval of Regular Meeting Minutes of February 13, 2019

2. Consideration Items Removed from Consent

3. Citizen Comments on Non-Agenda Items

4. Administration

- a. Discuss and Consider Approval of Expense to Retain Legal Counsel to Provide Opinion Regarding Trust Indenture and Cash Flow
- b. Discuss and Consider Approval of Expenses
 - A) Dallas Travel & Adventure Show
 - B) Irving Women's Expo
 - C) Additional Expenses
- c. Discuss and Consider Approval of Trade Show Banners

- d. Discuss and Consider Approval of Grant Applications
 - A) Silo Softball Booster Club
 - B) Durant Rotary Club
 - C) Southern Oklahoma Wine Walk & Brew Fest
 - D) Magnolia Festival of Oklahoma
- e. Discuss and Consider Approval of Contract with the Durant Area Chamber of Commerce

5. Information Items

- a. Durant Area Chamber of Commerce (Representative of DTEDA) Activity Report - February/March 2019
- b. Discussion of Use of Funds and Budget
- c. Lodging Tax Historical Report

6. New Business

Adjournment

ADJOURNMENT

CERTIFICATE

This is to certify that in conformity with the Oklahoma Open Meeting Act, public notice of the date, time and place of this meeting was filed with the City Clerk of Durant on the 13th day of November, 2018 and that an agenda of said meeting was posted at the place of such meeting at 3:40 p.m. on the 11th day of March, 2019.

Cynthia J. Price, City of Durant



The City of Durant

Office of City Clerk

Memorandum

Date: 3/11/2019
To: Tourism Economic Development Authority
From: Cynthia J. Price, City Clerk and Board Secretary
Re: Consider Approval of Regular Meeting Minutes of February 13, 2019

Council Information / Action Requested

Approval of Regular Meeting Minutes of February 13, 2019

City Staff Information / Action Follow-up, if Council authorizes this action:

ATTACHMENTS:

Description	Type	Upload Date
Minutes - 2.13.2019	Exhibit	3/11/2019

This is to certify that in conformity with the Oklahoma Open Meeting Act, public notice of the date, time and place of this meeting was filed with the City Clerk of Durant on the 13th day of November, 2018 and that an agenda of said meeting was posted at the place of such meeting at 3:45 p.m. on the 11h day of February, 2019.

MINUTES OF THE REGULAR SCHEDULED MEETING OF DURANT TOURISM ECONOMIC DEVELOPMENT AUTHORITY OF February 13, 2019 AT 4:00 PM, Roscoe J. Hatfield Council Chambers, 300 West Evergreen, Durant, Oklahoma

Call to Order

Chairman Thorpe called the meeting to order at 4:05 p.m. Due to technological difficulties, the audio recording of this meeting does not begin until the 'Consent Items' category.

Invocation/Flag Salute

Roll Call

Present:

Trustee Charles Calhoun
Trustee Destry Hawthorne
Trustee Mina Patel
Trustee Janet Reed
Trustee Bert Davison

Chairman Jim Thorpe

Absent:

None

* denotes partial attendance

Chairman Thorpe declared a quorum.

NOTE: The seat held by Vice Chairman Darrell Mendez was designated for a voting member of the Durant Industrial Authority. Mr. Mendez chose not to serve an additional term on the Durant Industrial Authority Board. The designated seat on the Durant Tourism Economic Development Authority is now vacated. The Durant Industrial Authority will appoint a voting member to fill the vacated seat at their next meeting on March 11, 2019.

1. Consent Items

To help streamline meetings and allow the focus to be on other items requiring strategic thought, the "Consent Items" portion of the agenda groups the routine, procedural, and self-explanatory non-controversial items together. These items are voted on in a single motion (one vote). However, any Council member requesting further information on a specific item thus removes it from the "Consent Items" section for individual attention and separate vote.

- a. Consider Approval of Regular Meeting Minutes of January 9, 2019
- b. Consider Execution of Web Design Contract with Computer Services of Durant
Approved

Chairman Thorpe requested Item 1(a) be removed for further discussion.

Motion was made by Bert Davison and seconded by Charles Calhoun to approve consent item as presented.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe

2. Consideration Items Removed from Consent

2(a) - There were two clerical errors in the minutes of January 9, 2019. Under the category 'Call to Order', Chairman Thorpe was incorrectly referred to as Chairman Tomlinson. Under Item 4(b), Trustee Calhoun was incorrectly referred to as Chairman Calhoun.

Motion was made by Bert Davison and seconded by Charles Calhoun to approve regular meeting minutes of January 9, 2019 with the correction under 'Call to Order' to read Chairman Thorpe not Chairman Tomlinson; and with the correction under Item 4(b) to read Trustee Calhoun not Chairman Calhoun.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe

3. Citizen Comments on Non-Agenda Items

4. Administration

a. Close Out/Wrap Up Durant Main Street Grant No

Action Taken

Trustee Reed stated Stephanie Gardner, Director of Durant Main Street, was not available to attend this meeting. Trustee Reed stated everything is in order, all attachments are there and it is ready to close out.

b. Discuss Billboards and Take Possible Action

Approved

Trustee Reed addressed the Board and stated she recommends contracting with Big Time Billboards, LLC for a 25 x 40 Double Wrap Spectacular Billboard for three years at \$900 per month with production and installation at no charge. Trustee Reed provided a handout containing examples of the billboards. Trustee Reed stated the Durant Tourism Economic Development Authority would use the upper part of the billboard while the lower part of the billboard could be rented out to businesses for advertising. Trustee Reed stated Big Time Billboards, LLC guarantees the vinyl against weather damage. The billboard would be fully lit. The lower portion of the billboard would be subject to a production charge which would be paid by the business or businesses renting it. Trustee Reed recommended a southbound billboard location on Highway 69/75 near the Caddo Sale Barn and a northbound location in Calera.

Motion was made by Destry Hawthorne and seconded by Charles Calhoun to approve agreement with Big Time Billboards, LLC for 25 x 40 Double Wrap Spectacular Billboard for three years at the rate of \$900 per month with production and installation at no charge.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe

- c. Discuss Banners for Trade Shows and Take Possible Action

Tabled

Chairman Thorpe stated the Durant Tourism Economic Development Authority does not have a banner for use at trade shows. Chairman Thorpe said banners make a better presentation. Trustee Reed stated she will get pricing for a banner and report back to the Board at the next meeting.

- d. Discuss and Consider Approval of Expenses: Plastic Convention Bags, Wichita Falls Women's Expo, Arkansas Home and Garden Show

Approved

Motion was made by Bert Davison and seconded by Charles Calhoun to approve expenses for plastic convention bags, Wichita Falls Women's Expo and Arkansas Home and Garden Show.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe

- e. Discuss and Consider Approval of Digital Marketing for Small Business Revolution

No Action Taken

- f. Discuss Response to Request for Proposal for Management Team for Durant Tourism Economic Development Authority and Consider Recommendation for Approval

Approved

There was one proposal submitted for consideration. Each board member was presented with a copy of the proposal. A question/answer period followed with Trustee Reed.

Motion was made by Bert Davison and seconded by Destry Hawthorne to approve Durant Area Chamber of Commerce proposal as presented subject to contract being written in accordance with city regulations.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Thorpe

Abstain: Reed

- g. Discuss and Consider Approval for Durant Area Chamber of Commerce (Representative of DTEDA) Monthly Management Fee for February 2019 in the Amount of \$5000

Approved

Motion was made by Bert Davison and seconded by Destry Hawthorne to approve Durant Area Chamber of Commerce (Representative of DTEDA) Monthly Management Fee for February 2019 and March 2019 in the amount of \$5,000 per month.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe

- h. Discuss and Consider Approval of Grant Applications and Closed Bids Approved
Trustee Reed stated all requirements set out in the grant process were met by the applicants.

Ken Edelen addressed the board on behalf of the Durant Riding Club. Mr. Edelen provided an overview of upcoming events in 2019. Their request is for \$25,000. A question/answer period followed.

Motion was made by Bert Davison and seconded by Destry Hawthorne to approve grant application of Durant Riding Club in the amount of \$25,000.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe

Nancy Ferris and Greg Phillips addressed the Board on behalf of the Three Valley Museum. The event they are requesting funds for is the Wall That Heals which is coming to Durant in May 9-12, 2019. Their request is for \$24,000. A large contingent of veterans were in attendance in support of the grant application.

Motion was made by Janet Reed and seconded by Destry Hawthorne to approve application of Three Valley Museum in the amount of \$24,000.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe

Trustee Reed spoke on behalf of the applicant who did not attend the meeting. The Oklahoma Museum Association will be holding a conference at the Choctaw Casino and Resort. Attendees will be staying in lodging facilities throughout the city. Trustee Reed stated materials like those given out at the trade shows will be provided to each of the conference attendees. Their request is \$5,000.

Motion was made by Destry Hawthorne and seconded by Janet Reed to approve grant application of Oklahoma Museum Association in the amount of \$5,000.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe

5. Information Items

- a. Durant Area Chamber of Commerce (Representative of DTEDA) Activity Report - January/February 2019

b. Lodging Tax Historical Report

Trustee Reed stated she will be meeting with Finance Director Judy Siemens to get further clarification of the charges on the account.

6. New Business

Trustee Calhoun stated he has read portions of the trust indenture and would like a legal interpretation for problems with cash flows. Trustee Calhoun requested this item be placed on the next meeting agenda.

Trustee Davison asked when the seat formerly held by Darrell Mendez would be filled.

Chairman Thorpe suggested having LED signs on highway.

Adjournment

Motion was made by Charles Calhoun and seconded by Bert Davison to adjourn meeting.

Motion Passed with the following vote:

Ayes: Calhoun, Davison, Hawthorne, Patel, Reed, Thorpe



The City of Durant

Office of City Clerk

Memorandum

Date: 2/26/2019
To: Tourism Economic Development Authority
From: Trustee Charles Calhoun
Re: Discuss and Consider Approval of Expense to Retain Legal Counsel to Provide Opinion Regarding Trust Indenture and Cash Flow

Council Information / Action Requested

City Staff Information / Action Follow-up, if Council authorizes this action:



The City of Durant

Office of City Clerk

Memorandum

Date: 3/11/2019
To: Tourism Economic Development Authority
From: Trustee Janet Reed
Re: Discuss and Consider Approval of Expenses

- A) Dallas Travel & Adventure Show
 - B) Irving Women's Expo
 - C) Additional Expenses
-

Council Information / Action Requested

Approval of Expenses

City Staff Information / Action Follow-up, if Council authorizes this action:

ATTACHMENTS:

Description	Type	Upload Date
Dallas Travel & Adventure Show	Exhibit	3/11/2019
Irving Women's Expo	Exhibit	3/11/2019
Additional Expenses	Exhibit	3/11/2019



To: Durant Tourism Economic Development Trust Authority
Date: 3/4/2019
Ref: Dallas Travel & Adventure Show | March 29-31, 2019

Trustees,

Below is the list of the expected costs for the upcoming show referenced above.
We are asking for reimbursement up to the amount listed for each category.

Hotel Stay	\$750.00
2 rooms - 2 nights: March 29-31, 2019	\$750.00
Pier Diem	\$330.00
Janet Reed: 2 days @ \$49.50/1 day @ \$66.00	\$165.00
Jennifer Taylor: 2 days @ \$49.50/1 day @ \$56.00	\$165.00
Travel Expenses	\$129.11
Mileage Reimbursement: 222.6 miles @ .58/mile	\$129.11
Literature/Giveaways	\$42.50
Restaurant Guides - 500 @ .085/each	\$42.50
TOTAL EXPENSES EXPECTED	\$1,251.61



To: Durant Tourism Economic Development Trust Authority
Ref: Irving Women's Expo | September 8-9, 2018

Trustees,

Below is the list of expenses incurred for the above listed travel show. We are asking for reimbursement for the total amount listed

Hotel Stay	\$207.02
1 night: September 7	\$207.02
Pier Diem	\$320.00
Janet Reed: 1 day @ \$64.00/2 days @ \$48.00	\$160.00
Jennifer Taylor: 1 day @ \$64.00/2 days @ \$48.00	\$160.00
Travel Reimbursement	\$124.26
Mileage - 228 miles @ 54.5/mile	\$124.26
Literature/Giveaways	\$224.15
Restaurant Guides - 500 @ .085/each	\$42.50
Chamber Bags - 250 @ .53/each	\$132.50
Bags for Peanuts	\$49.15
TOTAL EXPENSES EXPECTED	\$875.43



To: Durant Tourism Economic Development Trust Authority

Date: 3/4/2019

Ref: Additional Expenses: February 14 - March 13, 2019

Trustees,

Below is a list of additional expenses incurred since the February tourism meeting. We are asking for a complete reimbursement.

Five Star Office Supply - legal paper for restaurant guide copies (Additional Amount Due for heavier weight paper)	\$18.03
Five Star Office Supply - Printable Business Cards	\$32.57
Amazon.com - Drawstring bags for peanuts	\$240.40
<i>TOTAL EXPENSES EXPECTED</i>	<i>\$291.00</i>



The City of Durant

Office of City Clerk

Memorandum

Date: 3/11/2019
To: Tourism Economic Development Authority
From: Trustee Janet Reed
Re: Discuss and Consider Approval of Trade Show Banners

Council Information / Action Requested

Approval of Trade Show Banners

City Staff Information / Action Follow-up, if Council authorizes this action:

ATTACHMENTS:

Description	Type	Upload Date
Trade Show Banner Example	Exhibit	3/11/2019
Sign Depot Estimate for Trade Show Banner	Exhibit	3/11/2019

Popup Snap Display Xclaim 2.5ft 3 Panel Booth Kit 03



Popup Snap Display Xclaim 2.5ft 3 Panel Booth Kit 03





The City of Durant

Office of City Clerk

Memorandum

Date: 3/11/2019
To: Tourism Economic Development Authority
From: Trustee Janet Reed
Re: Discuss and Consider Approval of Grant Applications
A) Silo Softball Booster Club
B) Durant Rotary Club
C) Southern Oklahoma Wine Walk & Brew Fest
D) Magnolia Festival of Oklahoma

Council Information / Action Requested

Approve/Deny Grant Applications

City Staff Information / Action Follow-up, if Council authorizes this action:

ATTACHMENTS:

Description	Type	Upload Date
Silo Softball Booster Club	Exhibit	3/11/2019
Durant Rotary Club	Exhibit	3/11/2019
Southern Oklahoma Wine Walk & Brew Fest	Exhibit	3/11/2019
Magnolia Festival of Oklahoma	Exhibit	3/11/2019



SUMMARY FORM

APPLICANT INFORMATION

NAME: Silo Softball Booster Club

MAILING ADDRESS: 122 W. Bourne St. Durant, OK 74701

APPLICANT CONTACT NAME: Mike Lawless

TITLE: Head Coach Silo Lady Rebels Softball

ARE YOU THE PRIMARY CONTACT FOR THIS GRANT: ☒ YES ☐ NO

EMAIL: m.lawless@siloisd.org

TELEPHONE: 580-775-7686

FEIN: 47-2062506

GRANT REQUEST AND FINANCIAL INFORMATION

GRANT AMOUNT REQUESTED FOR 2018-2019: \$4,140.⁰⁰

TOTAL OF ALL CURRENT CASH RESERVES: \$5,597.³⁵

TOTAL APPROVED BUDGET FOR FISCAL 2018-2019 (CURRENT BUDGET YEAR): \$16,000.⁰⁰

TOTAL ACTUAL OPERATING EXPENSES FOR FISCAL 2017-2018 (PRIOR BUDGET YEAR): \$16,453.⁸⁰

TOTAL INCOME FROM ALL SOURCES FOR FISCAL 2017-2018 (PRIOR BUDGET YEAR): \$16,084.⁶⁹

PERCENTAGE OF FISCAL 2017-2018 TOTAL INCOME FROM TOURISM GRANTS FUND, IF ANY: ☒ N/A

BRIEF PROJECT DESCRIPTION -- IN A SEPARATE DOCUMENT, ANSWER THESE THREE QUESTIONS BELOW IN 250 WORDS TOTAL OR LESS:

- What does your organization do?
- How will grant funds be used?
- How will you measure success?

Please specify word count on project description document.

APPLICATION CHECKLIST

SUBMIT THIS APPLICATION WITH THE FOLLOWING REQUIRED DOCUMENTS IN THE FOLLOWING ORDER:

- ☒ Summary Form (two pages)
- ☒ Use of Funds Summary (250 words max)
- ☒ Response to Selection Criteria Questions (in narrative form on your own paper, maximum three pages, 12-point font, all page margins one inch)
- ☒ Site or Event Map
- ☒ Proposed Budget
- ☒ Implementation Schedule

ATTACHMENTS:

- ☒ Copy of IRS determination letter as to 501(c)(3) status
- ☒ List of current Board of Directors and Officers
- ☒ List of all major contributors (\$1,000 and above) and amounts contributed, highest to lowest N/A
- ☒ Year-end financial statements for fiscal year most recently ended
- ☒ IRS Form 990 (most current available)
- ☒ Approved budget for current fiscal year

By signing below, the applicant hereby certifies and warrants that any and all statements and representations made in this Grant Application are true and correct, and may be relied upon by the Durant Tourism Economic Development Tax Trust Authority.

Authorized Signature: Mike Lawless
(from applicant organization)

Date: 02/12/2019
(mm/dd/yyyy)

Printed Name and Title:

Mike Lawless Head Coach Silo Lady Rebels Softball

Official form of the Durant Tourism Economic Development Trust Authority.

Do not alter or change this form in any manner.

Submittals not using official forms or using altered forms may be returned without notice.

What does your organization do? (pg.1)

The Silo Softball Booster Club supports the growth and development of the Silo Lady Rebel Softball Team. This booster club helps provide equipment, travel expenses such as food and lodging, and contributes to the payment of the covered hitting cages at the Silo Softball Field.

How will grant funds be used? (pg.1)

The grant funds will be used to fund the operating expenses of the 2nd Annual Duel on the Diamond. Concession start up, t-shirts, awards, team awards, FCA Band, guest speaker, softballs, officials, etc.

How will your success be measured? (pg.1)

The goal of the Duel on the Diamond is to provide a great experience over the three day event. Top competition and fellowship have increased our participation from 10 teams to 20 in just one year. That increase speaks volumes in the measurement of our success. We have nightly fellowship activities to make this a “stay and play” event for our community. Particularly, impacting that Durant Area Commerce. We had several teams last year stay in hotels, shop, visit restaurants, and spend time at the District. With there being little commerce in Silo, we encourage and entice participating schools with all that Durant has to offer these teams and their families. That equals to success for Silo and Durant, with that guaranteed to double this year with the addition 10 more schools.

Word count: 205

#1

The Duel on the Diamond event can be described as a 3-day high school softball festival that brings in teams from all over the state. Games are played at the Silo High School and the Durant Multi-Sport Complex. During these 3 days, there are 2 days of pool play finishing with a tournament format on the final day. Teams will travel between the Silo location and the Multi-Sport Complex. Every team will play at least one game at each site. There are several things that go on during this event outside of the games. One night Silo will host a coaches' fellowship dinner. The other evening will be FCA night for the teams. A FCA Band will perform at Silo followed by a guest speaker. Last year the FCA night was truly an awesome experience for all who attended. This year we plan to expand and invite local church youth groups to attend. Hot dogs will be cooked for all teams who attend. This is a great time for our Silo athletes to serve others prior to the concert. We have several opportunities for individuals to display their skills. We have base running contests, skills drills, homerun derby, and speed guns. Athletes have an opportunity to win prizes even if their team does not. The tournament round concludes the event. This single elimination tournament is played at the Durant Multi-Sport Complex. Each team will be in the tournament 1st round. Last year's final teams included a 5A semi-finalist, the 2A State Runner-Up, the Class A State Champion, and the 2A State Champion.

#2

If awarded this grant is will be implemented to fund the Duel on the Diamond. All start- up costs will paid by the grant.

Estimated Budget:

Concession	\$500
FCA Player Cookout	\$200
Winning Team shirts	\$140
Awards (Ind. Contests)	\$150
Team/Coaches gifts/meal	\$750
Softballs	\$300
FCA Band/Speaker	\$700
T-Shirts for sale	\$400
<u>Officials</u>	<u>\$1000</u>
	\$4140

#3

The goal if given this award would be for it to run the entire event at no cost to the softball program. That would give the Silo Softball Booster Club the opportunity to bank all profits and entry fees and use them towards the annual payment of the hitting cages financed by First United Bank. Should that happen, it would allow all other fundraising to go directly to our team's needs, whatever they may be. Profiting enough money to make that payment while exposing teams to Southeastern Oklahoma hospitality and competition will be out measuring mark. We can see by the increased entries this year that we produced a good product last year and only see bigger and better things in the future.

#4

The Silo Softball Booster Club's main revenue of income are several fundraising opportunities throughout the year. Duel on the Diamond, Lady Rebel Golf Tournament, and a firework stand are the main fundraisers. We do occasionally sell raffle tickets for various donated items. In the past we have received modest monetary donations as well. We have not used city funds to receive additional funds from other sources.

#5

The professional staff used at our event would consist of the umpires and the FCA speaker and band. Over the span of the tournament the officials cost is approximately \$1000. The FCA night professionals cost approximately \$700. The tournament itself could not run were it not for our parent volunteers. Our booster club is active and runs everything from the grill to the t-shirt sales booth. When not playing, the Silo Softball players will be working in clean up and serving. All three days, plus prep days, are put together by our Silo coaches and the booster club.

#6

Our entire event promotes tourism in the Durant area. With playing sites at Silo High School and the Durant Multi-Sort Complex teams and their fans will have to travel to Durant each day. With our lack of commerce, we rely heavily on all that Durant has to offer.

#7

To track the number of tourists to the Durant area, each team will list their lodging accommodations upon check in. They will also be given a survey on their plans while playing in the Duel on the Diamond along with a list of activities for their players and families, restaurants, and Urgent Care clinics. The possible financial impact for our event is tremendous. This year we have 20 teams confirmed with only 3 being local. That gives the opportunity for 17 teams to stay in the Durant area. Each team will have approximately 15 players and at least 1 coach. That would mean a possibility of 85 rooms rented in Durant. At \$100 a room that gives Durant hotels that chance at \$8,500. This does not include the strong fan base that travels to watch

high school softball. If one meal is spent on the team in Durant per day at \$10 per player and coach for three days, that \$8,160 spent on dining. Again, that is not counting the fan base. This does not take into account the money that will be spent again at the District, at the city pool, or in shopping alone. These are all low dollar estimations. I truly believe this will be well over \$20,000 of impact for Durant during what is usually a slow time in the middle of the week. On average softball families will spend at least \$300 per stay and play tournaments such as ours. Our event will welcome any vendors who would like to set up shop at either site pending approval prior to start of event as well.

#8

Being held on May 29-31, The Duel on the Diamond falls at the beginning of the prime tourist season for Durant with school getting out and summer just beginning. Our event running during the middle of the week will bring a boost to the community that primarily sees weekend tourism and lodging. Our event spans over 3 days with all teams involved in a tournament on the final day. This makes it a true stay and play event, encouraging longer stays that could run into the weekend. Teams are traveling from all over the state and will need to stay overnight, with Durant hotels as the main option. Thus, leaving them the time to visit Durant tourist attractions, dine, and shop. Over 300 student athletes will be playing in our event with only 45 of these young ladies being local. All teams involved have strong traveling fan base.

#9

This event will improve the social experience of Durant. Playing in our event will increase the chances that families will be back for events held at the multi-sport complex. It will also give them a chance to shop in one of a kind stores that they will want to come back to or return for a concert.

Silo Softball Fields
122 W. Bourne Street
Durant, OK

Field #1

Field #2



An aerial photograph of the Durant Multi-Sports Complex. The image shows four baseball fields arranged in a 2x2 grid, each with a reddish-brown infield and a green outfield. A central road or path runs horizontally between the top and bottom rows of fields. To the left of the fields, there is a large, dark, rectangular area, possibly a parking lot or a large field. A white line, likely a road or path, runs vertically through the center of the fields. In the bottom left corner, there is a red line and some other markings. The surrounding area is a mix of green and brown, indicating grass and bare earth or low vegetation.

Durant Multi-Sports Complex



1920 OK-78

Durant, OK

Duel on the Diamond

Proposed Budget:

Concession	\$500
FCA Player Cookout	\$200
Winning Team shirts	\$140
Awards (Ind. Contests)	\$150
Team/Coaches gifts/meal	\$750
Softballs	\$300
FCA Band/Speaker	\$700
T-Shirts for sale	\$400
<u>Officials</u>	<u>\$1000</u>
	\$4140

Implementation Schedule

Current:	Teams confirming entries/FCA Band confirmed/Umpires Booked/Contact with Multi-Sport Complex to discuss any changes or improvements needed from scheduling last year.
April 1:	Awards & Coaches gifts ordered
April 22:	T-shirt design selected
April 22-May 6:	T-shirt pre-orders are taken
May 6:	Confirm Little League schedule for event scheduling
May 7:	T-shirt order made
May 13:	Concession order placed/Send out game schedules
May 20:	Confirm Umpires Schedules/Create Volunteer Schedule
May 28:	Stock Concession/Canopies/Grills/Volunteer Meeting 6pm @ Silo Field
May 29:	Team/Coaches check in/Surveys/Start event
May 31:	Event Concludes/Clean Up



MEMBERSHIP AND TAX EXEMPT STATUS

CERTIFICATE

This document certifies that

Silo Softball Booster Club, Inc.

EIN: 47-2062506 • Fiscal year end: July

is a subordinate member in good-standing of Parent Booster USA, Inc. through

December 31, 2019

**and as a result is recognized by the Internal Revenue Service as tax-exempt
under section 501(c)(3) of the Internal Revenue Code.**

Information about federal tax-exempt status under section 501(c)(3) of the Internal Revenue Code.

Membership in Parent Booster USA must be renewed annually to maintain tax-exempt status. To renew membership, visit: parentbooster.org/renew.

Parent Booster USA, Inc. is a North Carolina nonprofit corporation recognized by the IRS as tax-exempt under section 501(c)(3) of the Internal Revenue Code. Parent Booster USA, Inc. has also been issued a group exemption letter by the IRS that recognizes Parent Booster USA's subordinate organization members as tax-exempt under section 501(c)(3). Parent Booster USA quarterly provides the IRS with an updated list of its subordinate organizations in good standing. Subordinate organizations in good-standing are provided with this certificate to confirm their federal tax-exempt status.

Confirming Parent Booster USA's tax-exempt status.

Parent Booster USA's federal tax-exempt status and group exemption letter may be confirmed on the IRS website as follows:

1. Go to www.irs.gov or visit apps.irs.gov/app/eos and skip to step 5
2. At the top the page under Search, or under Menu on mobile, click Charities & Non-profits
3. Click the link for the Tax Exempt Organization Search
4. Down the page, click the blue button for the Tax Exempt Organization Search
5. Enter Parent Booster USA's EIN: 30-0281785
6. Click Search

Under Deductibility Status, it says GROUP. If you click on GROUP, an explanation regarding the group letter ruling that exempts PBUSA's subordinates appears.


ParentBoosterUSA
We Know Booster Clubs

3564 West Orange Country Club Drive, Suite 140, Winter Garden, FL 34787
Phone: 407-347-0063 Fax: 407-456-7546 Email: info@parentboosterusa.org

Silo Softball Booster Club

President	Crisie Cater
Treasurer	Ashley McLarry
Secretary	Lela Weaver

Profit and Loss

Silo Softball Booster Club

Date Range: Jan 01, 2018 to Dec 31, 2018

ACCOUNTS

Jan 01, 2018
to Dec 31, 2018

Income

Alumni Game Fundraiser	\$806.00
Fundraising - Basketball Squares	\$1,895.00
Fundraising - Football Squares	\$2,980.00
Fundraising Income - Fireworks	\$18,232.73
Fundraising Income - OU Tickets	\$2,457.00
Fundraising Income - Sales	\$10.00
Fundraising Income - T-Shirts	\$977.26
Program Income - Membership Dues	\$520.00
Reimbursement - C-4	\$180.00
Reimbursements - T-Shirts	\$330.00
Uncategorized Income	\$130.00
Total Income	\$28,517.99

Cost of Goods Sold

Fundraising - T-shirts	\$672.00
fireworks	\$10,313.74
gifts for FI	\$36.47
sr night	\$688.07
sr night gifts	\$321.98
sr signing day	\$59.84
state sacks	\$107.20

Cost of Goods Sold

t-shirts	\$234.00
Total Cost of Goods Sold	\$12,433.30

Gross Profit**\$16,084.69****As a percentage of Total Income****56.40%****Operating Expenses**

Accounting Fees	\$28.00
All State Fees	\$400.88
Alumni Game Supplies	\$26.54
Basketball Square Winner (rundraiser)	\$500.00
C-4	\$240.00
Firework Sales Taxes	\$32.02
Firework Stand Location Rental	\$250.00
Firework Stand Supplies	\$63.99
Football Square Winner (fundraiser)	\$1,200.00
Fundraising - OU Ticket Winner (most sold)	\$50.00
Guest Speaker	\$100.00
Hitting Facility Donation	\$2,000.00
Office Supplies	\$15.98
Repairs & Maintenance	\$97.40
Return Check Fee	\$0.00
Silo Carnival Supplies	\$43.12
Travel Expense	\$2,369.20
Uncategorized Expense	\$1,357.22
Worked OU Concession Stand	\$240.00

Operating Expenses

golf tournament	\$32.72
golf tournament purchases	\$41.23
team equipment	\$866.40
team food	\$4,037.85
tournament entry fee	\$941.00
uniforms	\$1,520.25
Total Operating Expenses	\$16,453.80

Net Profit**-\$369.11****As a percentage of Total Income****-1.29%**

Department of the Treasury
Internal Revenue Service

for Tax-Exempt Organization not Required to File Form 990 or 990-EZ

2017

Open to Public Inspection

A For the 2017 Calendar year, or tax year beginning 2017-08-01 and ending 2018-07-31

B Check if available

☒ Terminated for Business☒ Gross receipts are normally \$50,000 or less

C Name of Organization: PARENT BOOSTER USA INC

122 West Bourne Street,

Durant, OK, US, 74701

D Employee Identification

Number 47-2062506

E Website:

F Name of Principal Officer: Ashley McLarty

122 West Bourne Street,

Durant, OK, US, 74701

Privacy Act and Paperwork Reduction Act Notice: We ask for the information on this form to carry out the Internal Revenue laws of the United States. You are required to give us the information. We need it to ensure that you are complying with these laws.

The organization is not required to provide information requested on a form that is subject to the Paperwork Reduction Act unless the form displays a valid OMB control number. Books or records relating to a form or its instructions must be retained as long as their contents may become material in the administration of any Internal Revenue law. The rules governing the confidentiality of the Form 990-N is covered in code section 6104.

The time needed to complete and file this form and related schedules will vary depending on the individual circumstances. The estimated average times is 15 minutes.

Note: This image is provided for your records only. Do Not mail this page to the IRS. The IRS will not accept this filing via paper. You must file your Form 990-N (e-Postcard) electronically.

2018-2019 Budget

Lodging:	\$1000
Meals:	\$3000
Senior Night	\$400
Accounting Fees:	\$50
Hitting Facility Pymt:	\$5000
Duel on the Diamond:	\$4000
Team Equipment:	\$1000
Undetermined Expenses:	\$2550



GRANT APPLICATION \$2500.00 AND UNDER

NAME: Durant Rotary Club
MAILING ADDRESS: P.O. Box 1741 Durant, OK 74701
APPLICANT CONTACT NAME: Michael J. Davis
TITLE: Immediate Past President, Board Member
ARE YOU THE PRIMARY CONTACT FOR THIS GRANT: ☒ YES ☐ NO
EMAIL: mdavis@se.edu
TELEPHONE: 580 920 5511
FEIN: 73-6113477
GRANT AMOUNT REQUESTED FOR 2018-2019: \$ 1,765
TOTAL OF ALL CURRENT CASH RESERVES: \$ 12,103
TOTAL APPROVED BUDGET FOR FISCAL 2018-2019 (CURRENT BUDGET YEAR): \$ 32,000
TOTAL INCOME FROM ALL SOURCES FOR FISCAL 2017 - 2018 (PRIOR BUDGET YEAR): \$ 16,307

BRIEF PROJECT DESCRIPTION -- IN A SEPARATE DOCUMENT, ANSWER THESE THREE QUESTIONS BELOW IN 250 WORDS TOTAL OR LESS:

- What does your organization do?
- How will grant funds be used?
- How will you measure success?

*Please specify word count on project description document. *

ATTACHMENTS

- Site or Event Map
- Implementation Schedule
- Copy of IRA determination letter as to 501(c)(3) status
- List of current Board of Directors and Officers
- IRS Form 990 (most current available)

Signature of Responsible Party: Michael J. Davis
Title: Attorney, Immediate Past President Date: 2-18-19

Official form of the Durant Tourism Economic Development Trust Authority.

Do not alter or change this form in any manner.

Submittals not using official forms or using altered forms may be returned without notice.

For Official Use Only:

Date Received: 2-19-19 By: Haylor
Date: _____ Approved / Denied (If Approved Date of Wrap-up: _____)

Brief Project Description

The Durant Rotary Club is a nonprofit service organization that operates within Bryan County and is affiliated with Rotary International. The purpose of the organization is to volunteer for projects within the community and to raise money for donations and scholarships. The 23rd Annual Rotary Magnolia Bike Tour is scheduled to take place on May 18th, 2019. In the past, the funds raised have gone to Meals on Wheels, The Three Valley Museum, the United Way, and our endowed foundation scholarship at the Southeastern Foundation.

We measure success by whether we reach our benchmark of \$4,000 in profit. In the process of marketing the Bike Tour we send postcards to past riders, the large majority of which live outside of the Durant city limits, and we participate in online forums, email listservs, and advertise on mailing lists. Last year the Bike Tour brought in more than 140 individuals from outside of Durant to participate in the Tour.

The Rotary club was the first civic and service club in the Durant area, starting in 1920. We believe grant money spent on this event will promote tourism in a direct manner, as many of our riders eat at local restaurants and reside in local hotels.

Grant funds awarded will be used *exclusively* for the marketing and promotion of the Bike Ride.

250 words

Current Officers

President:	Patty Swink
President Elect:	Leah Anne Brooks
Secretary:	Pamela Robinson
Treasurer:	Teresa Golden
Past President:	Mike Davis
Sgt. At Arms:	Wayne Jones

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Rotary International

2 Business name/disregarded entity name, if different from above

Durant Rotary Club

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☐ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☒ Other (see instructions) ► **NONPROFIT ORG. EXEMPT UNDER IRS CODE SEC 501(C)(4)**

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

P.O. Box 1741

6 City, state, and ZIP code

Durant, OK 74702

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

____ - ____ - ____

or

Employer identification number

7 3 - 6 1 1 3 4 7 7

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign
Here

Signature of
U.S. person ►

Teresa Golden

Date ► 1/26/19

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.

Department of the Treasury
Internal Revenue Service

for Tax-Exempt Organization not Required to File Form 990 or 990-EZ

2017

Open to Public Inspection

A For the 2017 Calendar year, or tax year beginning 2017-07-01 and ending 2018-06-30

B Check if available

- ☐ Terminated for Business
- ☒ Gross receipts are normally \$50,000 or less

C Name of Organization: ROTARY INTERNATIONALPO Box 1741, Durant, OK,
US, 74702

D Employee Identification

Number 73-6113477

E Website:

<http://www.durantrotary.com/>F Name of Principal Officer: Teresa Golden5015 Falcon Drive, Durant,
OK, US, 74701

Privacy Act and Paperwork Reduction Act Notice: We ask for the information on this form to carry out the Internal Revenue laws of the United States. You are required to give us the information. We need it to ensure that you are complying with these laws.

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The time needed to complete and file this form and related schedules will vary depending on the individual circumstances. The estimated average times is 15 minutes.

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SUMMARY FORM

APPLICANT INFORMATION

NAME: Southern Oklahoma Wine Walk & Brew Fest

MAILING ADDRESS: 1225 West Main Street, Ste. 120 | Norman, OK 73069

APPLICANT CONTACT NAME: Sherri Rogers

TITLE: Executive Director: Frontier Country Marketing Association

ARE YOU THE PRIMARY CONTACT FOR THIS GRANT: ☒ YES NO

EMAIL: sherri@oktourism.com

TELEPHONE: office: 405.232.6552 | cell: 405.570.1647

FEIN: 73-1079753

GRANT REQUEST AND FINANCIAL INFORMATION

GRANT AMOUNT REQUESTED FOR 2018-2019: \$15,000

TOTAL OF ALL CURRENT CASH RESERVES: \$0

TOTAL APPROVED BUDGET FOR FISCAL 2018-2019 (CURRENT BUDGET YEAR): Please see attached FCMA FY2018-19 budget. Approved by FCMA Board of Directors and accepted by the State of Oklahoma.

TOTAL ACTUAL OPERATING EXPENSES FOR FISCAL 2017-2018 (PRIOR BUDGET YEAR): \$163,452

TOTAL INCOME FROM ALL SOURCES FOR FISCAL 2017-2018 (PRIOR BUDGET YEAR): \$287,762

PERCENTAGE OF FISCAL 2017-2018 TOTAL INCOME FROM TOURISM GRANTS FUND, IF ANY: 0 %

BRIEF PROJECT DESCRIPTION -- IN A SEPARATE DOCUMENT, ANSWER THESE THREE QUESTIONS BELOW IN 250 WORDS TOTAL OR LESS:

- What does your organization do?
- How will grant funds be used?
- How will you measure success?

Please specify word count on project description document.

APPLICATION CHECKLIST

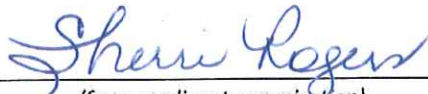
SUBMIT THIS APPLICATION WITH THE FOLLOWING REQUIRED DOCUMENTS IN THE FOLLOWING ORDER:

- ☒ Summary Form (two pages)
- ☒ Use of Funds Summary (250 words max)
- ☒ Response to Selection Criteria Questions (In narrative form on your own paper, maximum three pages, 12-point font, all page margins one inch)
- ☐ Site or Event Map — Jana Ivy, graphic designer, will complete map upon seeing the facility and assigning vendors to tent locations depending on needs of electricity or not. A map will be emailed to you immediately upon completion.
- ☒ Proposed Budget
- ☒ Implementation Schedule

ATTACHMENTS:

- ☒ Copy of IRS determination letter as to 501(c)(3) status
- ☒ List of current Board of Directors and Officers
- ☐ List of all major contributors (\$1,000 and above) and amounts contributed, highest to lowest — Currently do not have major contributors of FCMA.
- ☒ Year-end financial statements for fiscal year most recently ended
- ☒ IRS Form 990 (most current available)
- ☒ Approved budget for current fiscal year

By signing below, the applicant hereby certifies and warrants that any and all statements and representations made in this Grant Application are true and correct, and may be relied upon by the Durant Tourism Economic Development Tax Trust Authority.

Authorized Signature:  Date: 2/22/2019
(from applicant organization) (mm/dd/yyyy)

Printed Name and Title:

Sherri Rogers - Frontier Country Marketing Association Executive Director

Official form of the Durant Tourism Economic Development Trust Authority.

Do not alter or change this form in any manner.

Submittals not using official forms or using altered forms may be returned without notice.



Use of Funds Summary

What does your organization do?

FCMA promotes tourism for the 12 central counties of Frontier Country and beyond.

OUR MISSION: To promote, sponsor and develop projects which will advance the economic growth of the tourism industry within central Oklahoma through strategic marketing for the benefit of our membership.

OUR IMPACT: Our approach to tourism marketing expands each of our member's marketing budgets. Projects like television/radio, print/digital advertising, sponsorships and website development increase visibility of tourist attractions.

Should we receive a grant fund, it will be used for the following:

The Southern Oklahoma Wine Walk & Brew Fest will be highly publicized across the region. Promotional efforts include television, radio, digital/print advertisement, bulletins on major highways, social media campaigns, posters, street banners, geo-targeted mailings. FCMA will host a media blitz to seek out as much publicity as possible. Event operations will also be utilized with grant funding (noted in attached budget).

How will you measure success?

By providing financial support to this event, the City of Durant will benefit from sales tax revenue generated as well as city exposure to potential visitors/participants. Some visitors will be staying overnight, dining in restaurants, purchasing fuel, shopping, etc. FCMA will work with local businesses to purchase awards, ice, tents, t-shirts and partner with restaurant(s) for VIP event. At events conclusion an economic impact report including hotel stays, ticket sales, attendees, % of out of towners will be provided to Durant Tourism Economic Development Tax fund.

247-word count



Selection Criteria Questions:

Frontier Country Marketing Association's Southern Oklahoma Wine Walk & Brew Fest

- 1. Please describe your special event. Make sure to define the site, area or location including a map if appropriate.**

Join Frontier Country Marketing Association at the Inaugural Southern Oklahoma Wine Walk & Brew Fest on Saturday, April 27 at The Monterey. It's not every day that you can stroll through the beautiful grounds of The Monterey with a merlot in your hand. Only during the Southern Oklahoma WW&BF can you sample as many as fifteen wines and or craft beers. And if you like one, purchase a glass or bottle! This event is the place to experience the authentic character of Oklahoma through its wine, craft beers, food, music and art. The swirling and sipping will take place under tents on the ground's lawn and inside the facility. Tickets can be pre-purchased via Eventbrite.com at okwinewalk.com starting March 15, 2019 at a special early bird entry of \$16 thru March 25. April 26 the entry increases to \$23. The day of ticket price is \$35. Non-drinkers receive complimentary entry. The ticket includes 15 tastes (wine or beer), tasting glass and wrist band (Only guests wearing a wrist band will be served alcohol). No person under 21 years of age may be given a wristband. All attendees must be 21 with identification, no exceptions! Early bird entry for VIP guest (including sponsors) entry is \$44. Starting on the 26th-April 26th is \$48 and then the day of is \$60. VIP's will receive a button identifying them as a VIP, commemorative glass, 15 tasting tickets, 1 glass of choice ticket good for wine or beer and 1 admission to the VIP SIP & SAVOR FEAST on the lawn of The Monterey. Guests will be served family style on feasting tables immediately following the conclusion of the event. Like a fine aged wine, FCMA has been promoting tourism for the 12 counties of central Oklahoma for 40 years. The Southern Oklahoma Wine Walk & Brew Fest is a spin-off of Norman's Oklahoma Wine Walk & Brew Fest. The seven-year festival takes place in the fall and is one of our state's leading wine and brew festivals.

- 2. Provide an implementation plan for your proposal including a budget. How specifically will grant funds be used?**

The Southern Oklahoma Wine Walk & Brew Fest will be highly publicized across multiple media outlets around central and southern Oklahoma as well as north Texas. FCMA's promotional efforts will include television, radio, digital and print advertisement including digital bulletins on major highways. Additional promotion will include social media, web advertising, posters,

banners, postcards to target markets, liquor stores, participating breweries and wineries – just to name a few. FCMA will also host a media blitz in the area to seek out as much complimentary and in-kind advertising as possible. Funding will aid in the overall operation of the festival including entertainment, food for the VIP Sip & Savor Feast, equipment rental, creation, printing and distributing of promotional and day of material, security, tickets, wrist bands, etc.

3. Highlight the desired goals and outcomes to be achieved with the Durant Tourism Economic Development Tax funds. How will you define and measure your success as related to this funding request?

By providing financial support to this event, the City of Durant is set to benefit from the sales tax revenue it will generate as well as the exposure to potential visitors and participants. Some visitors will be staying overnight, dining in restaurants, purchasing fuel, shopping and more. Not to mention that the event itself will be working with local businesses to purchase awards, ice, tents, restaurant for VIP Sip & Savor Feast, t-shirts and more. At the conclusion of the event, we will put together a report regarding the economic impact that will include hotel night stays related to event, ticket sales, number of attendees, % of out of town attendees, etc. A report will be provided to the Durant Tourism Economic Development Tax fund.

4. Describe your income stream(s) including fundraising efforts. If you are the local chapter of a national entity, explain how much funding it provides. Have you used City funds to receive additional funds from other sources?

This is a first-time event that plans to be an annual one. We have not used city funds before in Durant or Norman. We utilize community businesses which we refer to as partners for both in-kind donations and sponsorships. They are recognized for their donations based on sponsorship values through promotions before and during the event. Event ticket sales also help with expenses. Although wineries and breweries receive complimentary booth space for the trade of providing the samples of their products we do charge merchandise vendors a small fee for booth space.

5. Describe your paid professional staff and your level of volunteer involvement.

Frontier Country is a staff of two plus an intern. Jana Jo Ivy is our Graphic Designer and Marketing Director and Sherri Rogers is the Executive Director. FCMA has ample promotional experience a passion for event planning. These two ingredients have been key to the success of the Oklahoma Wine Walk & Brew Fest and now the inaugural Southern Oklahoma Wine Walk & Brew Fest. In addition to the staff, we have a strong volunteer base within Frontier Country, and some have expressed interest in helping in Durant. We will need approximately 25 volunteers to add to the mix. All volunteers receive a complimentary Cork Crew t-shirt, admission to WW&BF which includes complimentary tasting glass and 15 tasting tickets. Volunteers must be over the age of 21 to volunteer.

6. Explain how your proposal supports the development or promotion of tourism within the City.

An event like this has the potential to bring regional exposure, because of Durant's proximity to Oklahoma City as well as Dallas. It also allows local merchants, musicians, breweries, and wineries to gain exposure on a more regional platform. It has been our findings that guests who have attended the Norman OKWW&BF reside throughout the state of OK, KS, and TX with most guests returning to take part in the fest each year. We plan to extend our promotional reach deeper into Texas as well as the SE and SW edges of Oklahoma to increase the attendance of both in state and regional guests.

7. How will your organization measure the number of tourists and the financial impact on tourism from your proposal? Please estimate the positive impact on the community.

By providing financial support to this event, the City of Durant is set to benefit from the sales tax revenue it will generate as well as the exposure to potential visitors and participants. Some visitors will be staying overnight, dining in restaurants, purchasing fuel, shopping and more. Not to mention that the event itself will be working with local businesses to purchase awards, ice, tents, merchandise t-shirts as well as partnering with city restaurant(s) for the VIP Sip & Savor Feast at the close of the festival. At the conclusion of the event, we will put together a report regarding the economic impact that will include hotel night stays related to event, ticket sales, number of attendees, % of out of town attendees, etc. A report will be provided to the Durant Tourism Economic Development Tax fund.

8. Explain how your event relates to the Durant tourism season? Will the event draw visitors or encourage longer visits? What is the total number of attendees expected? Of those, how many will be from Durant?

The Southern Oklahoma Wine Walk & Brew Fest takes place in mid-spring when people are looking to get outdoors, and the temperature is generally close to perfect! A link for lodging will be placed on our website (as well as Durants) to encourage overnight stays. With this being the inaugural fest in Durant we are estimating these numbers using the attendance of earlier festivals held in Norman. We are estimating our attendance to be 800-1000 this first year. We hope to have at least 1/3 to come from Durant. In planning this event to become an annual event for Durant, we look to increase attendance each year.

9. Does the proposal increase the aesthetic or social experience of visitors to Durant?

Yes, most definitely. This type of event brings visitors to the community as well as allowing locals to experience Oklahoma's continually growing wine and beer culture. It also allows exposure to your art scene and the charm of Durant's downtown. The excitement crowds can bring to a community is priceless and provides the most beneficial advertising available... first hand word of mouth exposure for Durant, OK. Like we say in Frontier Country... It's worth the trip!

PLEASE NOTICE: Sample Map from 2018 OKWW&BF in Norman. Southern OKWW&BF Map coming asap.

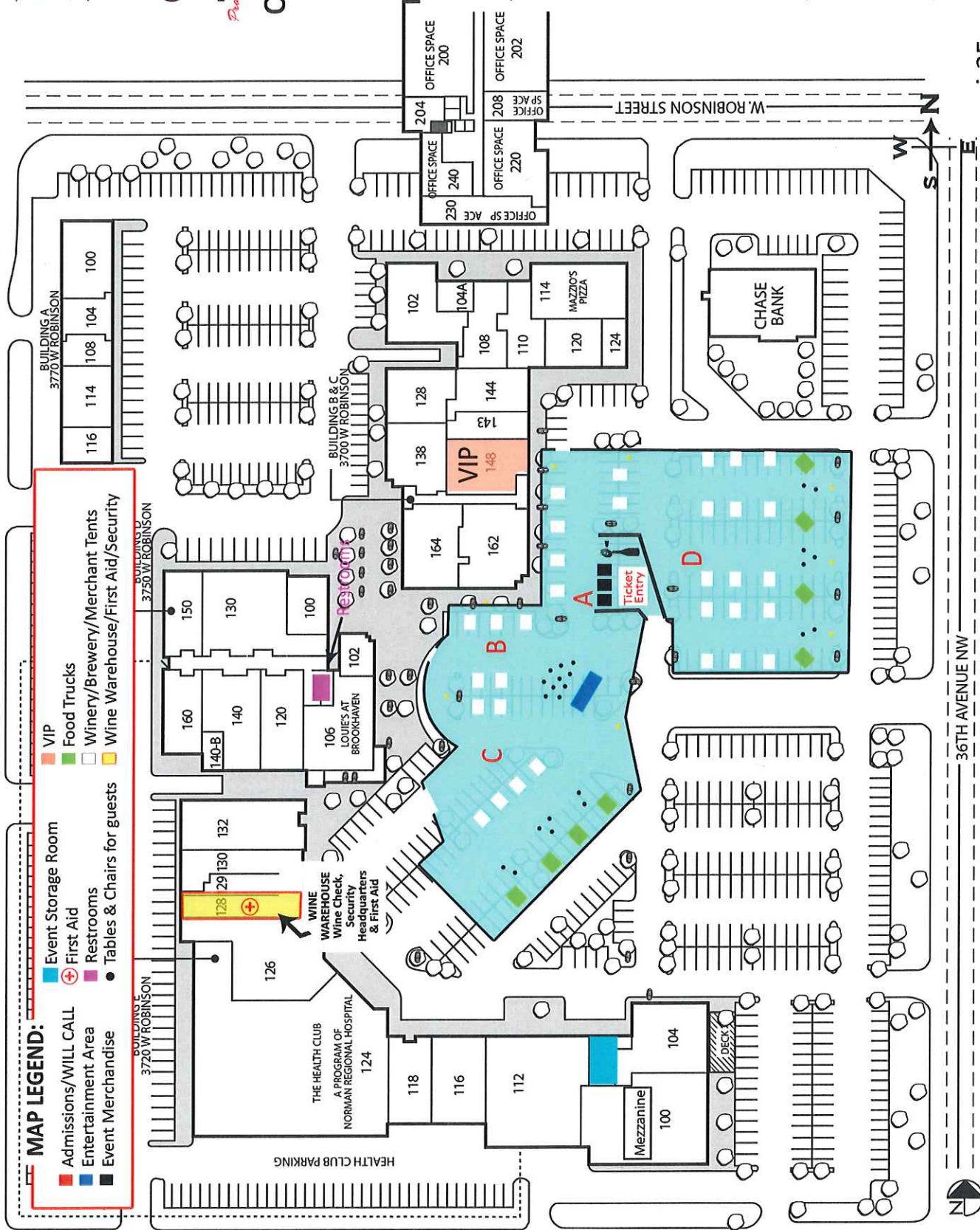


FRONTIER COUNTRY MARKETING ASSOCIATION
Promoting tourism in central Oklahoma
405.232.6552 | 1.800.386.6552

October 13, 2018



BROOKHAVEN
VILLAGE
3700 W ROBINSON
NORMAN, OKLAHOMA



SUITE	TRANT	50 FT.
BUILDING A - 3770 WEST ROBINSON		
100	Barman Dental	3,246
104	Wild Bird Unlimited	1,520
108	Shawnee Medical Center	2,000
114	Spaulding Studio	2,281
116	Spaulding Studio	1,271
BUILDING A TOTAL		10,038
BUILDING B & C - 3700 WEST ROBINSON		
102	Barman Dental	3,246
104	Wild Bird Unlimited	1,520
108	Shawnee Medical Center	2,000
110	Spaulding Studio	2,281
114	Spaulding Studio	1,271
116	Spaulding Studio	1,271
118	Spaulding Studio	1,271
120	Spaulding Studio	1,271
122	Spaulding Studio	1,271
124	Spaulding Studio	1,271
126	Spaulding Studio	1,271
128	Spaulding Studio	1,271
130	Spaulding Studio	1,271
132	Spaulding Studio	1,271
134	Spaulding Studio	1,271
136	Spaulding Studio	1,271
138	Spaulding Studio	1,271
140	Spaulding Studio	1,271
142	Spaulding Studio	1,271
144	Spaulding Studio	1,271
146	Spaulding Studio	1,271
148	Spaulding Studio	1,271
150	Spaulding Studio	1,271
152	Spaulding Studio	1,271
154	Spaulding Studio	1,271
156	Spaulding Studio	1,271
158	Spaulding Studio	1,271
160	Spaulding Studio	1,271
162	Spaulding Studio	1,271
164	Spaulding Studio	1,271
166	Spaulding Studio	1,271
168	Spaulding Studio	1,271
170	Spaulding Studio	1,271
172	Spaulding Studio	1,271
174	Spaulding Studio	1,271
176	Spaulding Studio	1,271
178	Spaulding Studio	1,271
180	Spaulding Studio	1,271
182	Spaulding Studio	1,271
184	Spaulding Studio	1,271
186	Spaulding Studio	1,271
188	Spaulding Studio	1,271
190	Spaulding Studio	1,271
192	Spaulding Studio	1,271
194	Spaulding Studio	1,271
196	Spaulding Studio	1,271
198	Spaulding Studio	1,271
200	Spaulding Studio	1,271
BUILDING B & C TOTAL		51,979
BUILDING D - 3750 WEST ROBINSON		
100	Village Veterinary	2,332
104	Village Veterinary	2,332
106	Village Veterinary	2,332
110	Village Veterinary	2,332
112	Village Veterinary	2,332
114	Village Veterinary	2,332
116	Village Veterinary	2,332
118	Village Veterinary	2,332
120	Village Veterinary	2,332
122	Village Veterinary	2,332
124	Village Veterinary	2,332
126	Village Veterinary	2,332
128	Village Veterinary	2,332
130	Village Veterinary	2,332
132	Village Veterinary	2,332
134	Village Veterinary	2,332
136	Village Veterinary	2,332
138	Village Veterinary	2,332
140	Village Veterinary	2,332
142	Village Veterinary	2,332
144	Village Veterinary	2,332
146	Village Veterinary	2,332
148	Village Veterinary	2,332
150	Village Veterinary	2,332
152	Village Veterinary	2,332
154	Village Veterinary	2,332
156	Village Veterinary	2,332
158	Village Veterinary	2,332
160	Village Veterinary	2,332
162	Village Veterinary	2,332
164	Village Veterinary	2,332
166	Village Veterinary	2,332
168	Village Veterinary	2,332
170	Village Veterinary	2,332
172	Village Veterinary	2,332
174	Village Veterinary	2,332
176	Village Veterinary	2,332
178	Village Veterinary	2,332
180	Village Veterinary	2,332
182	Village Veterinary	2,332
184	Village Veterinary	2,332
186	Village Veterinary	2,332
188	Village Veterinary	2,332
190	Village Veterinary	2,332
192	Village Veterinary	2,332
194	Village Veterinary	2,332
196	Village Veterinary	2,332
198	Village Veterinary	2,332
200	Village Veterinary	2,332
BUILDING D TOTAL		27,549
BUILDING E - 3720 WEST ROBINSON		
100	AVAILABLE	7,038
104	AVAILABLE	7,038
106	AVAILABLE	7,038
110	AVAILABLE	7,038
112	AVAILABLE	7,038
114	AVAILABLE	7,038
116	AVAILABLE	7,038
118	AVAILABLE	7,038
120	AVAILABLE	7,038
122	AVAILABLE	7,038
124	AVAILABLE	7,038
126	AVAILABLE	7,038
128	AVAILABLE	7,038
130	AVAILABLE	7,038
132	AVAILABLE	7,038
134	AVAILABLE	7,038
136	AVAILABLE	7,038
138	AVAILABLE	7,038
140	AVAILABLE	7,038
142	AVAILABLE	7,038
144	AVAILABLE	7,038
146	AVAILABLE	7,038
148	AVAILABLE	7,038
150	AVAILABLE	7,038
152	AVAILABLE	7,038
154	AVAILABLE	7,038
156	AVAILABLE	7,038
158	AVAILABLE	7,038
160	AVAILABLE	7,038
162	AVAILABLE	7,038
164	AVAILABLE	7,038
166	AVAILABLE	7,038
168	AVAILABLE	7,038
170	AVAILABLE	7,038
172	AVAILABLE	7,038
174	AVAILABLE	7,038
176	AVAILABLE	7,038
178	AVAILABLE	7,038
180	AVAILABLE	7,038
182	AVAILABLE	7,038
184	AVAILABLE	7,038
186	AVAILABLE	7,038
188	AVAILABLE	7,038
190	AVAILABLE	7,038
192	AVAILABLE	7,038
194	AVAILABLE	7,038
196	AVAILABLE	7,038
198	AVAILABLE	7,038
200	AVAILABLE	7,038
BUILDING E TOTAL		155,016
TOTAL GEA		155,016

i-35
↓

36TH AVENUE NW





2019 Southern Oklahoma Wine Walk & Brew Fest Budget

Event Date: April 27, 2019

Financial Statements in U.S. Dollars

Revenue

Gross Sales (Tickets based on 800 attendees)
 Merchandise Sales
 Booth Rental - \$50/or 2 for \$75
 Sponsorship
Gross Sales

20000	
2000	
750	
20000	
	42750

Expenses

ABLE Commission (event license)
 Tents, Tables & Chairs
 Awards
 ULINE (wristband id's)
 Grandstand Glassware (tasting glasses)
 (5 banners)
 Merchandise for store
 Permits
 Ice
 Petty Cash (for tickets and store)
 Photography
 Entertainment
 In-house print costs
 Security
 The Monterey Facility Rental
 Food for VIP Sip & Savor Feast
 Advertising (print,radio, TV, billboard, social media)
 Lodging

55
1000
450
250
2500
1500
2500
200
500
500
500
2400
1500
400
2500
2000
4000
1500

Total Expenses

24255

Net Operating Income

18495

Other Income

Gain (Loss) on Sale of Assets
 Interest Income
Total Other Income

0

Net Income (Loss)

18495



Event Date: April 27, 2019

Event Location: Durant, Oklahoma

Event Host: Frontier Country Marketing Association (FCMA)

Phone: Office 405.232.6552 | Fax 405.310.4264

Mailing Address: 1225 W. Main Street, Ste. 120 | Norman, OK 73069

Staff: Sherri Rogers (cell: 405.570.1647) | Jana Jo Ivy (cell: 405.213.4464)

Email: sherri@oktourism.com | janajo@oktourism.com

EVENT TIMELINE

4-6 Months Ahead of Event

- Establish event goals and objectives
- Select date
- Identify venue and negotiate details
- Develop/Improve Event Master Plan (Will use plan from previous 6 Wine Walk & Brew Fests held in Norman, OK)
- Create a budget: use cost estimates from previous festivals and hard costs from vendors/clients (*e.g., promo fees, tent rental, food & beverages, equipment, venue fees, entertainment etc.*)
- Recruit event committee, event manager(s) and establish sub-committee chairs
- Create and launch publicity plan & brand your event (*ensure staff and/or volunteers are identified to manage specific tasks – e.g., media relations, VIP coordination, printed material design & printing coordination, signage, online /social media, etc.*)
- Identify and confirm vintners, brewers, vendors
- Identify and confirm entertainment
- Identify and contact sponsors/partners

3-4 Months Ahead of Event

- Vintners, brewers, vendors / entertainers / sponsors:
 - finalize contracts (signatures and all required legal documentation submitted)
 - request company/bio information, logo/photo for all promotional material
 - travel & accommodation arrangements if needed
 - booth requests finalized
- Financial/Administration:
 - Registration fees
 - Sponsor levels/amounts (upload forms online for download options)
- Venue/logistics planning:

- Investigate need for any special permits, licenses, insurance, etc.
- Determine and arrange all details for set up location and size of area, location for food trucks, electrical availability, best location for tickets and entrance, registration set-up area, parking, indoor options, wine warehouse, VIP, merchandise, signage, parking, etc.
- Review security needs/plan for the event with venue manager
- Review inclement weather plan with venue manager and what are options of indoor/safety
- **Publicity: Promotions / Marketing Plan,**
 - Develop promotional plan and timeline to launch each promotion
 - Create event script (e.g., MC, speaker introductions, thanks, closing, etc.)
 - Develop publicity pieces – *social media campaigns/posts/updates/giveaways, print and digital ads, radio spots, blog posts, press releases, billboards, e-newsletters, short video clips for web and TV, etc.*
 - Request logos from corporate sponsors for online and printed materials
 - Develop and produce invitations, programs, posters, tickets, etc.
 - Develop media list & prepare News Release, Media Advisory, Backgrounder and all media kit materials with photos, vendor list, special events, times and location, etc.
 - Update okwinewalk.com with Southern Oklahoma Wine Walk & Brew Fest information
 - Update Eventbrite with SOWW&BF ticket and event information for sales to begin soon
 - Create emails for updating vendors on check-in, map of venue, and times to arrive
 - Create a Facebook event page
 - Develop a promo video and post on YouTube and your Facebook page
 - Register your event on a variety of online event calendars
 - Create some buzz on your blog or member forums
 - Determine VIPs through Eventbrite to send special thank you for their purchase/cheers!

2 months prior to event

- Send reminders to contact list re registration/participation
- Follow up with Vintners / Brewers / Vendors
 - Confirm travel/accommodation details
 - Request any needed documentation or legal forms not submitted
- Sponsorship: Follow up to confirm sponsorships and underwriting
- Publicity:
 - Release press announcements about event, OK Wineries, Breweries, & Vendors, VIPs attending, honorees, etc.
 - Post event news release on website and circulate to all partners, affiliated organizations, etc.

1 week ahead

- Have all committee chairs meet and confirm all details against Master Plan – and ensure back-up plans are developed for any situation (back-up volunteers, additional volunteers for registration or set-up, additional materials being that we will not be in home town, inclement weather plan, etc.)
- Finalize event script
- Brief any/all hosts, greeters, volunteers about their event duties and timelines
- Final seating plan, place cards, etc.
- Provide final registration numbers to those in need
- Make print and online copies of any lists of attendees, ticket sales, speeches, videos, presentations, etc.
- Final registration check, name badges & registration list
- Determine photo op and interview opportunities with any wineries, breweries, vendors, VIPs etc. and confirm details with interviewee and media

1 day ahead

- Confirm media attending
- Ensure all signage is in place, all venue is set up
- Ensure Wine Warehouse is set up and ready to receive wine and beer for storage. Have wineries and breweries names posted in sectioned off areas for their inventory to be placed upon arrival
- Ensure vendor registration, sponsor area, volunteer check in and media tables are prepared and stocked with necessary items (e.g., blank name badges, paper, pens, tape, stapler, etc.)
- Ensure all promo items, gifts, plaques, trophies, etc. are on-site

Event day

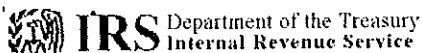
- Ensure we have copies of all instructions, directions, phone numbers, keys, extra parking permits for VIP guests, seating charts and guest lists with you
- Check-in with each Committee Chair to ensure their team is on track
- Have all volunteers check in to meet with Volunteer Chair for final questions, last-minute needs, check lists, directions to stations and Cork Crew T-shirts to wear during event.

Immediately following event

While you need to conduct a thorough evaluation and update your budget, there are post-event publicity, fundraising and member development opportunities that you can take advantage of with just a little pre-event planning. Here are some of the activities you might consider once the event is over:

- Financial status: gather all receipts, documentation, final registration data, etc. and update budget
- Send thank-you and acknowledgement letters to:
 - Sponsors

- Volunteers
 - Wineries / Breweries / Vendors
 - Donors
 - the Media
- Post-event publicity – email, web and social media posts on thanks for coming and see you next year with 2020 dates!
- Conduct a Post-Event Survey – ask our guests what they enjoyed about the event, and where we can improve.
- Follow-up Communication with Event Participants: Thank them and invite them back in 2020 with a save the date card / magnet. Also, ask if there are other ways we can help them throughout the year.... We are now a team and we want to help spread the word for them
- Conduct a thorough evaluation



CINCINNATI OH 45999-0038

In reply refer to: 0248367569
Oct. 13, 2016 LTR 4168C 0
73-1079753 000000 00
00016996
BODC: TE

FRONTIER COUNTRY INC
309 W MAIN ST
NORMAN OK 73069

Employer ID Number: 73-1079753
Form 990 required: YES

Dear Taxpayer:

This is in response to your request dated Oct. 03, 2016, regarding your tax-exempt status.

We issued you a determination letter in January 1980, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(6).

Because you're not an organization described in IRC Section 170(c), donors cannot deduct contributions they make to you. You should advise your contributors that their contributions to you are not deductible.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit www.irs.gov or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

Sincerely yours,

Doris Kenwright, Operation Mgr.
Accounts Management Operations 1

**Frontier Country Marketing Association
2018-2019 / Board of Directors Executive Staff**

Updated: 1-14-19

PRESIDENT

Dan Kuziej (Potawatomie County)
Grand Casino Hotel Resort
777 Grand Blvd.
Shawnee, OK 74804
Birthday: March 9
Phone: 405.964.7777 ext 3012
Cell: 405.301.3131
dkuziej@potawatomie.org

TREASURER

Dan Schemm (Cleveland County)
Visit Norman
309 E. Main St.
Norman, OK 73069
Birthday: October 21
Phone: 405.293.9309
Cell: 405.406.1236
dan@visitnorman.com

PRESIDENT- ELECT

Stacy Staton (Logan County)
Rick's Fine Chocolates & Coffees
109 W. Oklahoma Ave.
Guthrie, OK 73044
Birthday: October 21
Phone: 405.293.9309
Cell: 405.406.1236
statonplace@yahoo.com

SECRETARY

Terry Lanham (Oklahoma County)
Edmond CVB
PO Box 2970
Edmond, OK 73083
Birthday: May 19
Phone: 405.341.4344
Cell: 405.317.2365
tlanham@VisitEdmondOK.com

PAST PRESIDENT

N/A

Frontier Country Marketing Association

2018-2019 Board of Directors

CANADIAN COUNTY

Tammy Kretchmar
City of Yukon
500 W. Main Street
Yukon, OK 73085
Birthday: October 10
Phone: 405.350.3930
Cell: 405.210.0742
tkretchmar@yukonok.gov
Fax: 350-8926

CLEVELAND COUNTY

Kyle Allison
Andy Alligator's Fun Park
3300 Market Place
Norman, OK 73072
Birthday: August 2
Phone: 405.321.7275
Cell: 405.206.1725
kyle@andyalligators.com

MCCLAIN COUNTY

Blake Walker
Sleep Inn & Suites
2601 Bankers Ave.
Norman, OK 73072
Birthday:
Phone: 405.307.0919
Cell:
gm.ok172@choicehotels.com

GRADY COUNTY

AT-LARGE/LINCOLN COUNTY

Tom Collins
Team Taco Promotions
4201 Colony Drive
Norman, OK 73072
Birthday: July 17
Cell: 405.417.3606
Teamtaco.delta@yahoo.com

OKLAHOMA COUNTY

Jennifer Tilse
Hampton Inn NW Expressway
3022 Northwest Expressway
Oklahoma City OK 73112
Birthday: July 7
Phone: 405.947.0953
Cell: 405.408.2950
Jennifer.tilse@hilton.com

AT-LARGE/Okfuskee Co.

Nancy Coggins
Sooner Theatre
101 E. Main Street
Norman, OK 73069
Birthday:
Phone: 405.321.9600
Cell:
nancy@soonertheatre.com

OKLAHOMA COUNTY

Christy Alcox
Red Earth, Inc.
6 Santa Fe Plaza
Oklahoma City, OK 73102
Birthday: November 24
Phone: 405.427.5228
Cell: 405.590.9910
calcox@cox.net

OKLAHOMA COUNTY

Brittany Leemaster
Mickey Mantle's Steakhouse
#7 Mickey Mantle Drive
Oklahoma City, OK 73104
Birthday: April 26
Phone: 405.272.0777
Cell: 405.473.2108
Brittany@mickeymantlesteakhouse.com

SEMINOLE COUNTY

Amy Britt
Seminole C of C
326 Evans St.
Seminole OK 74868
Birthday: April 17
Phone: 405.382.3640
Cell: 405.323.8753
amybrittchambered@yahoo.com

PAYNE COUNTY

Stephanie Gideon
Heart of Oklahoma Expo Center
PO Box 1466
Shawnee OK 74802
Birthday:
Phone: 405.275.7020
Cell:
smeiler@shawneeexpo.org

HUGHES COUNTY

Marci Donaho
Jasmine Moran Children's
Museum
PO Box 1828
Seminole OK 74818
Birthday:
Phone: 405.382.0950
Cell: 405-630-4499
mdonaho@jasminemoran.com

LP

LARRY PACE & CO., PC

Certified Public Accountants
1225 W. Main, Suite 124
Norman, Oklahoma 73069
405. 321.3026

To the Board of Directors
Frontier Country Marketing Associations, Inc.
Norman, Oklahoma

We have performed the compilation engagement in accordance with Statements on Standards for Accounting and Revenue Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements. Management is responsible for the accompanying financial statements of Frontier Country Marketing Associations, Inc. which comprise the statement of assets, liabilities, & equity – cash basis as of June 30, 2018, and the related statement of revenues and expenses – cash basis, for the one month and twelve months then ended in accordance with the cash-basis of accounting, and for determining that the cash-basis of accounting is an acceptable financial reporting framework.

Management has elected to omit substantially all of the disclosures ordinarily included in the financial statements prepared in accordance with the cash-basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the company's assets, liabilities, equity, revenues, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Frontier Country Marketing Association, Inc.



Larry Pace & Co., PC
July 25, 2018

Frontier Country Marketing Association, Inc.
Unaudited Statement of Assets, Liability & Equity - Cash Basis
As of June 30, 2018

	Jun 30, 18
ASSETS	
Current Assets	
Checking/Savings	
BancFirst	12.70
Total Checking/Savings	12.70
Accounts Receivable	
Accounts Receivable	-337.00
Total Accounts Receivable	-337.00
Total Current Assets	-324.30
Fixed Assets	
Furniture & Fixtures	23,780.54
Machinery and Equipment	29,072.84
A/D - Furn & Fix	-20,111.56
A/D - Mach and Equip	-27,992.74
Total Fixed Assets	4,749.08
TOTAL ASSETS	4,424.78
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
BancFirst Loan - 3008	32,375.06
Dell Financial Services-Payable	3,422.81
Federal Tax Liabilities	
FUTA	83.76
Payroll Liabilities	1,772.18
Total Federal Tax Liabilities	1,855.94
State Tax Liabilities	
State Withholding	251.00
SUTA	3.46
Total State Tax Liabilities	254.46
Total Other Current Liabilities	37,908.27
Total Current Liabilities	37,908.27
Total Liabilities	37,908.27
Equity	
Unrestricted Net Assets	-52,506.51
Net Income	19,023.02
Total Equity	-33,483.49
TOTAL LIABILITIES & EQUITY	4,424.78

See Accountant's Compilation Report.

Frontier Country Marketing Association, Inc.
Unaudited Statement of Revenues & Expenses - Cash Basis
For the One Month and Twelve Months Ended June 30, 2018

	Jun 18	Jul '17 - Jun 18
Ordinary Income/Expense		
Income		
Ad Sales	3,741.00	100,491.68
Annual Meeting	2,132.59	3,877.59
Brochure Distribution	0.00	933.62
Co-op Advertising	500.00	950.00
Discounts given	0.00	-55.00
Fundraisers		
Wine Walk	0.00	16,915.41
Total Fundraisers	0.00	16,915.41
Graphic Design Service	150.00	2,062.50
Matching Funds	0.00	89,594.46
Media CO-OP Ad	0.00	28,095.01
Membership Dues	0.00	19,500.00
Other Income	23.25	10,642.65
Social Media Service	387.50	4,130.59
Website Ads	0.00	10,284.92
Total Income	6,934.34	287,423.43
Expense		
Administration		
Annual Meeting/ Special Event	535.10	1,201.93
Accounting Fees	0.00	11,100.53
Bank Charges	25.00	300.00
Computer Expense	358.83	1,392.89
Contract Labor	805.50	7,229.77
Dues & Subscriptions	0.00	104.89
Equipment Rental	0.00	4,051.65
Finance Charges	229.26	5,230.54
Insurance	0.00	698.23
Internet Expense	0.00	1,481.34
Office Expenses	330.40	5,995.43
PayPal Fees	0.00	0.00
Payroll Expenses	1.60	6,672.53
Postage	271.88	3,012.28
Printing	25.06	6,114.66
Rent or Lease	0.00	9,225.00
Repair & Maintenance	0.00	1,457.33
Salaries and Wages	0.00	84,228.09
Shipping	14.45	472.37
Supplies	0.00	194.61
Telephone	271.53	3,577.75
Travel and Entertainment		
Milage Reimbursement	0.00	807.72
Fuel Expense	23.23	599.34
Meals Expense	250.55	3,444.67
Total Travel and Entertainment	273.78	4,851.73

Frontier Country Marketing Association, Inc.
Unaudited Statement of Revenues & Expenses - Cash Basis
For the One Month and Twelve Months Ended June 30, 2018

	Jun 18	Jul '17 - Jun 18
Utilities	426.96	6,774.58
Website	0.00	1,206.20
Total Administration	3,569.35	166,574.33
OLCA Event	0.00	39.69
Promotion		
Oklahoma Wine Walk	0.00	11,586.55
Graphic Design	0.00	129.98
Billboards	0.00	12,497.00
Certified Folders	0.00	4,592.28
FC Travel Guide	0.00	21,276.18
FCMA Advertising	0.00	1,680.20
Giveaways	93.00	1,118.03
Marketing Expo	0.00	349.37
Media Blitz Expense	0.00	396.81
Media CO-OP Advertising		
405 Magazine	0.00	12,378.25
Griffin Outdoor	0.00	3,570.00
Madden Media	0.00	4,335.10
Kids' Directory	0.00	1,491.00
Total Media CO-OP Advertising	0.00	21,774.35
Radio Expenses	0.00	15,200.10
Sponsorship	0.00	100.00
Travel Show/Conference		
South Padre Market Days	98.53	6,663.16
Women's Expo	102.69	3,521.38
Total Travel Show/Conference	201.22	10,184.54
TV Advertising	0.00	901.00
Total Promotion	294.22	101,786.39
Total Expense	3,863.57	268,400.41
Net Ordinary Income	3,070.77	19,023.02
Net Income	3,070.77	19,023.02

Frontier Country Marketing Association, Inc.
A/R Aging Summary
As of June 30, 2018

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
Assistance League	35.00	0.00	0.00	0.00	0.00	35.00
City of Guthrie / Guthrie CVB	0.00	35.00	0.00	0.00	0.00	35.00
City of Yukon	23,712.20	0.00	0.00	0.00	0.00	23,712.20
Fred Jones Jr. Museum of Art	0.00	0.00	0.00	0.00	325.00	325.00
Frontier City / White Water Bay	70.00	0.00	0.00	0.00	0.00	70.00
Hampton Inn by Hilton	0.00	395.00	0.00	0.00	0.00	395.00
Heart of OK Expo Center	0.00	0.00	0.00	0.00	-337.00	-337.00
HeyDay Entertainment	0.00	0.00	0.00	0.00	475.00	475.00
Historic Fort Reno	0.00	0.00	0.00	0.00	100.00	100.00
Howard Johnson Express Inn	0.00	0.00	0.00	0.00	275.00	275.00
iheartMedia Markets Group	0.00	0.00	0.00	0.00	200.00	200.00
Jasmine Moran Children's Museum	21,215.76	0.00	0.00	0.00	0.00	21,215.76
Oklahoma Railway Museum	1,676.75	0.00	0.00	0.00	0.00	1,676.75
Old Germany Restaurant	0.00	0.00	0.00	0.00	100.00	100.00
POPS	0.00	0.00	0.00	0.00	375.00	375.00
Red Roof Inn	0.00	0.00	0.00	0.00	325.00	325.00
Remington Park	70.00	0.00	0.00	0.00	0.00	70.00
Seminole Nation Grisso Mansion	0.00	0.00	0.00	0.00	300.00	300.00
Super 8	0.00	0.00	0.00	0.00	325.00	325.00
The Outlet Shoppes at Oklahoma City	0.00	0.00	0.00	0.00	325.00	325.00
Tom Taco Collins	0.00	0.00	75.00	0.00	0.00	75.00
Visit Norman	0.00	35.00	0.00	0.00	0.00	35.00
Visit Shawnee, Inc.	3,005.00	0.00	0.00	0.00	0.00	3,005.00
TOTAL	<u>49,784.71</u>	<u>465.00</u>	<u>75.00</u>	<u>0.00</u>	<u>2,788.00</u>	<u>53,112.71</u>

Frontier Country Marketing Association, Inc.
A/R Aging Detail
As of June 30, 2018

Type	Date	Num	Name	Due Date	Open Balance
Current					
Invoice	06/20/2018	8292	Remington Park	06/30/2018	70.00
Invoice	06/26/2018	8294	Assistance League	06/30/2018	35.00
Invoice	05/07/2018	8272	Visit Shawnee, Inc.	07/01/2018	3,005.00
Invoice	05/08/2018	8273	City of Yukon	07/01/2018	23,712.20
Invoice	05/08/2018	8274	Oklahoma Railway Museum	07/01/2018	1,676.75
Invoice	06/27/2018	8293	Jasmine Moran Children's ...	07/01/2018	21,215.76
Invoice	06/08/2018	8280	Frontier City / White Water ...	07/08/2018	70.00
Total Current					49,784.71
1 - 30					
Invoice	05/01/2018	8271	Hampton Inn by Hilton	05/31/2018	325.00
Invoice	06/14/2018	8285	Visit Norman	06/14/2018	35.00
Invoice	06/08/2018	8281	Hampton Inn by Hilton	06/21/2018	70.00
Invoice	06/14/2018	8286	City of Guthrie / Guthrie CVB	06/21/2018	35.00
Total 1 - 30					465.00
31 - 60					
Invoice	05/23/2018	8278	Tom Taco Collins	05/23/2018	75.00
Total 31 - 60					75.00
61 - 90					
Total 61 - 90					
> 90					
Payment	04/27/2017	11907	Heart of OK Expo Center		-337.00
Invoice	05/03/2017	8058	iheartMedia Markets Group	05/15/2017	200.00
Invoice	11/15/2017	8187	Fred Jones Jr. Museum of ...	01/01/2018	325.00
Invoice	11/15/2017	8194	HeyDay Entertainment	01/01/2018	475.00
Invoice	11/15/2017	8195	Historic Fort Reno	01/01/2018	100.00
Invoice	11/15/2017	8196	Howard Johnson Express I...	01/01/2018	275.00
Invoice	11/15/2017	8220	Old Germany Restaurant	01/01/2018	100.00
Invoice	11/15/2017	8222	POPS	01/01/2018	375.00
Invoice	11/15/2017	8224	Red Roof Inn	01/01/2018	325.00
Invoice	11/15/2017	8231	Super 8	01/01/2018	325.00
Invoice	11/15/2017	8233	The Outlet Shoppes at Okl...	01/01/2018	325.00
Invoice	11/15/2017	8238	Seminole Nation Grisso Ma...	01/01/2018	300.00
Total > 90					2,788.00
TOTAL					53,112.71

June 30, 2017

This tax return as
it is the most
current filed .

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

- ▶ Do not enter social security numbers on this form as it may be made public.
▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

2016

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

A For the 2016 calendar year, or tax year beginning 7/01, 2016, and ending 6/30, 2017

B Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C
FRONTIER COUNTRY INC.
1225 W MAIN STREET #120
NORMAN, OK 73069

D Employer identification number

73-1079753

E Telephone number

(405) 235-6552

G Gross receipts \$ 309,660.

F Name and address of principal officer:

Same As C Above

H(a) Is this a group return for subordinates? ☐ Yes ☒ NoH(b) Are all subordinates included? ☐ Yes ☐ No
If 'No,' attach a list. (see instructions)I Tax-exempt status ☐ 501(c)(3) ☒ 501(c) (6) (insert no.) 4947(a)(1) or 527

J Website: N/A

H(c) Group exemption number ▶

K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation:

M State of legal domicile: OK

Part I Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: <u>THE PURPOSE OF THE ASSOCIATION IS TO PROMOTE AND ENCOURAGE THE DEVELOPMENT OF TOURISM AND COMMERCE THROUGH VARIOUS FORMS OF ADVERTISING AND PROMOTION.</u>		
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a).....	3	16
	4	Number of independent voting members of the governing body (Part VI, line 1b).....	4	16
	5	Total number of individuals employed in calendar year 2016 (Part V, line 2a).....	5	3
	6	Total number of volunteers (estimate if necessary).....	6	0
	7a	Total unrelated business revenue from Part VIII, column (C), line 12.....	7a	0.
b	Net unrelated business taxable income from Form 990-T, line 34.....	7b	0.	
Revenue	8	Contributions and grants (Part VIII, line 1h).....	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g).....	448,759.	300,979.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d).....		
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e).....	9,202.	8,681.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12).....	457,961.	309,660.
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3).....		
	14	Benefits paid to or for members (Part IX, column (A), line 4).....		
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10).....	123,924.	139,333.
	16a	Professional fundraising fees (Part IX, column (A), line 11e).....		
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶		
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e).....	344,401.	216,513.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25).....	468,325.	355,846.	
19	Revenue less expenses. Subtract line 18 from line 12.....	-10,364.	-46,186.	
Net Assets or Fund Balances	20	Total assets (Part X, line 16).....	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26).....	55,973.	7,310.
	22	Net assets or fund balances. Subtract line 21 from line 20.....	63,085.	60,608.
			-7,112.	-53,298.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	Sherri Rogers		Executive Direc		
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
	ROBERT O. CLOTHIER JR.				P00018985
	Firm's name ▶	CLOTHIER & COMPANY CPA PC			Firm's EIN ▶
	Firm's address ▶	219 N 3RD ST STE 201 MUSKOGEE, OK 74401-6693			Phone no. (918) 687-0189

May the IRS discuss this return with the preparer shown above? (see instructions)..... ☒ Yes ☐ No

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III. ☐

1 Briefly describe the organization's mission:

THE PURPOSE OF THE ASSOCIATION IS TO PROMOTE AND ENCOURAGE THE DEVELOPMENT OF TOURISM
AND COMMERCE THROUGH VARIOUS FORMS OF ADVERTISING AND PROMOTION.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If 'Yes,' describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If 'Yes,' describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ including grants of \$) (Revenue \$)

THE PUPOSE OF THE ASSOCIATION IS TO PROMOTE AND ENCOURAGE THE DEVELOPMENT OF TOURISM
AND COMMERCE THROUGH VARIOUS FORMS OF ADVERTISING AND PROMOTION.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 0.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A		X
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II		
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V		X
11 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	X	
b Did the organization report an amount for investments — other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII		X
c Did the organization report an amount for investments — program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX		X
e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII		X
b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional.		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III		X

Part IV Checklist of Required Schedules (continued)

	Yes	No
20a Did the organization operate one or more hospital facilities? <i>If 'Yes,' complete Schedule H.</i>		X
b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II.</i>		X
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If 'Yes,' complete Schedule I, Parts I and III.</i>		X
23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25a.</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I.</i>		
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I.</i>		
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If 'Yes,' complete Schedule L, Part II.</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV.</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV.</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV.</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M.</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M.</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I.</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II.</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I.</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2.</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2.</i>		
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI.</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.		X

Form 990 (2016)

BAA

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V. ☐

		Yes	No
1 a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	0	
1 b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	0	
1 c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		
2 a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	3	
2 b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	X	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
3 b	If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule O		
4 a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
4 b	If 'Yes,' enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5 b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5 c	If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?		
6 a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
6 b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
7 a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		
7 b	If 'Yes,' did the organization notify the donor of the value of the goods or services provided?		
7 c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		
7 d	If 'Yes,' indicate the number of Forms 8282 filed during the year.		
7 e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		
7 f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		
7 g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
7 h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
9 a	Did the sponsoring organization make any taxable distributions under section 4966?		
9 b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
10 a	Initiation fees and capital contributions included on Part VIII, line 12.		
10 b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11	Section 501(c)(12) organizations. Enter:		
11 a	Gross income from members or shareholders		
11 b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
12 b	If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year.		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
13 a	Is the organization licensed to issue qualified health plans in more than one state?		
Note. See the instructions for additional information the organization must report on Schedule O.			
13 b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
13 c	Enter the amount of reserves on hand		
14 a	Did the organization receive any payments for indoor tanning services during the tax year?		X
14 b	If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O		

Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.Check if Schedule O contains a response or note to any line in this Part VI. ☒ **X****Section A. Governing Body and Management**

		Yes	No
1 a Enter the number of voting members of the governing body at the end of the tax year	1 a 16		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b Enter the number of voting members included in line 1a, above, who are independent	1 b 16		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6 Did the organization have members or stockholders?	6		X
7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7 a		X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
a The governing body?	8 a		X
b Each committee with authority to act on behalf of the governing body?	8 b		X
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O. . . .	9		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10 a Did the organization have local chapters, branches, or affiliates?	10 a	X
b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10 b	
11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a X	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O	12 a X	
12 a Did the organization have a written conflict of interest policy? If 'No,' go to line 13. . . .	12 a X	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12 b X	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done. See Schedule O	12 c X	
13 Did the organization have a written whistleblower policy?	13	X
14 Did the organization have a written document retention and destruction policy?	14 X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15 a	X
b Other officers or key employees of the organization. . . .	15 b	X
If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).		
16 a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a	X
b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16 b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ None

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. See Schedule O

20 State the name, address, and telephone number of the person who possesses the organization's books and records: ▶

FRONTIER COUNTRY 1225 W MAIN ST SUITE 120 NORMAN OK 73069 405-235-6552

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII. ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1 a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☒ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Sherri Rogers Executive Direc	40 0	X						0.	0.	0.
(2) TAMMY DESPAIN Treasurer	0 0	X						0.	0.	0.
(3) KYLE ALLISON Director	0 0	X						0.	0.	0.
(4) TOM COLLINS Director	0 0	X						0.	0.	0.
(5) MARK RATHE Director	0 0	X						0.	0.	0.
(6) GENE STROMAN Director	0 0	X						0.	0.	0.
(7) STACY STATON Director	0 0	X						0.	0.	0.
(8) NANCY COGGINS Director	0 0	X						0.	0.	0.
(9) CHRISTY ALCOX Director	0 0	X						0.	0.	0.
(10) BRITTANY LEEMASTER Director	0 0	X						0.	0.	0.
(11) MELANIE VOICE Director	0 0	X						0.	0.	0.
(12) CRISTY MORRISON Director	0 0	X						0.	0.	0.
(13) DAN KUZIE Director	0 0	X						0.	0.	0.
(14) JOANN KEIRSEY President	0 0			X				0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15) AMY BRITT PRES/ELECT	0 0			X				0.	0.	0.
(16) KINLEE FARRIS Treasurer	0 0			X				0.	0.	0.
(17) SHELLY ROWAN Secretary	0 0			X				0.	0.	0.
(18)										
(19)										
(20)										
(21)										
(22)										
(23)										
(24)										
(25)										
1 b Sub-total								0.	0.	0.
c Total from continuation sheets to Part VII, Section A.								0.	0.	0.
d Total (add lines 1b and 1c).								0.	0.	0.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

3 Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual

	Yes	No
3		X
4		X
5		X

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns.....	1 a				
	b Membership dues.....	1 b				
	c Fundraising events.....	1 c				
	d Related organizations.....	1 d				
	e Government grants (contributions)....	1 e				
	f All other contributions, gifts, grants, and similar amounts not included above...	1 f				
	g Noncash contributions included in lines 1a-1f: \$					
	h Total. Add lines 1a-1f.....					
Program Service Revenue	Business Code					
	2 a ADVERTISING/PROMO	713990	277,312.	277,312.		
	b MEMBERSHIP DUES	713990	23,667.	23,667.		
	c					
	d					
	e					
	f All other program service revenue...					
	g Total. Add lines 2a-2f.....		300,979.			
Other Revenue	3 Investment income (including dividends, interest and other similar amounts).....					
	4 Income from investment of tax-exempt bond proceeds..					
	5 Royalties.....					
	6 a Gross rents.....	(i) Real (ii) Personal				
	b Less: rental expenses					
	c Rental income or (loss)...					
	d Net rental income or (loss).....					
	7 a Gross amount from sales of assets other than inventory	(i) Securities (ii) Other				
	b Less: cost or other basis and sales expenses.....					
	c Gain or (loss).....					
	d Net gain or (loss).....					
	8 a Gross income from fundraising events (not including...\$ of contributions reported on line 1c). See Part IV, line 18.....	a				
	b Less: direct expenses.....	b				
	c Net income or (loss) from fundraising events.....					
	9 a Gross income from gaming activities. See Part IV, line 19.....	a				
	b Less: direct expenses.....	b				
	c Net income or (loss) from gaming activities.....					
	10 a Gross sales of inventory, less returns and allowances.....	a				
	b Less: cost of goods sold.....	b				
	c Net income or (loss) from sales of inventory.....					
Miscellaneous Revenue Business Code						
11 a MISCELLANEOUS	713990	8,681.	8,681.			
b						
c						
d All other revenue.....						
e Total. Add lines 11a-11d.....		8,681.				
12 Total revenue. See instructions.....		309,660.	309,660.	0.	0.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21.				
2 Grants and other assistance to domestic individuals. See Part IV, line 22.				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members.				
5 Compensation of current officers, directors, trustees, and key employees.	71,137.	0.	71,137.	0.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).	0.	0.	0.	0.
7 Other salaries and wages.	58,018.		58,018.	
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).				
9 Other employee benefits.				
10 Payroll taxes.	10,178.		10,178.	
11 Fees for services (non-employees):				
a Management.				
b Legal.				
c Accounting.				
d Lobbying.				
e Professional fundraising services. See Part IV, line 17.				
f Investment management fees.				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12 Advertising and promotion.	65,582.	65,582.		
13 Office expenses.				
14 Information technology.	1,310.	550.	760.	
15 Royalties.				
16 Occupancy.	32,731.		32,731.	
17 Travel.	8,610.		8,610.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19 Conferences, conventions, and meetings.	28,309.	20,908.	7,401.	
20 Interest.	7,627.		7,627.	
21 Payments to affiliates.				
22 Depreciation, depletion, and amortization.	1,938.			
23 Insurance.	4,515.		4,515.	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a <u>Printing and Publications</u>	41,556.	39,089.	2,467.	
b <u>MISCELLANEOUS</u>	11,966.		11,966.	
c <u>Postage and Shipping</u>	9,895.		9,895.	
d <u>DUES AND SUB.</u>	1,852.		1,852.	
e All other expenses.	622.		622.	
25 Total functional expenses. Add lines 1 through 24e.	355,846.	126,129.	227,779.	0.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720).				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part X. ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash — non-interest-bearing	51,250.	1	3,007.
	2 Savings and temporary cash investments		2	
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net		4	
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges		9	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 52,854.		
	b Less: accumulated depreciation	10b 48,551.	4,723.	10c 4,303.
	11 Investments — publicly traded securities		11	
	12 Investments — other securities. See Part IV, line 11		12	
	13 Investments — program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11		15	
16 Total assets. Add lines 1 through 15 (must equal line 34)	55,973.	16	7,310.	
Liabilities	17 Accounts payable and accrued expenses	3,288.	17	4,880.
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties	59,797.	24	55,728.
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	63,085.	26	60,608.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☒ and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	-7,112.	27	-53,298.
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC 958), check here ☐ and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	-7,112.	33	-53,298.
	34 Total liabilities and net assets/fund balances	55,973.	34	7,310.

BAA

Form 990 (2016)

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI. ☐

1	Total revenue (must equal Part VIII, column (A), line 12).	1	309,660.
2	Total expenses (must equal Part IX, column (A), line 25).	2	355,846.
3	Revenue less expenses. Subtract line 2 from line 1.	3	-46,186.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)).	4	-7,112.
5	Net unrealized gains (losses) on investments.	5	
6	Donated services and use of facilities.	6	
7	Investment expenses.	7	
8	Prior period adjustments.	8	
9	Other changes in net assets or fund balances (explain in Schedule O).	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B)).	10	-53,298.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII. ☐

	Yes	No
1 Accounting method used to prepare the Form 990: ☒ Cash ☐ Accrual ☐ Other _____		
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		X
If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:		
☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		
2b Were the organization's financial statements audited by an independent accountant?	X	
If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:		
☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		
2c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		X
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
3b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		

Form 990 (2016)

BAA

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a ☐ Public exhibition
 b ☐ Scholarly research
 c ☐ Preservation for future generations
 d ☐ Loan or exchange programs
 e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered 'Yes' on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1 a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance.....	1 c
d Additions during the year.....	1 d
e Distributions during the year.....	1 e
f Ending balance.....	1 f

2 a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII. ☐

Part V Endowment Funds. Complete if the organization answered 'Yes' on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1 a Beginning of year balance.....					
b Contributions.....					
c Net investment earnings, gains, and losses.....					
d Grants or scholarships.....					
e Other expenditures for facilities and programs.....					
f Administrative expenses.....					
g End of year balance.....					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment ▶ _____ %
 b Permanent endowment ▶ _____ %
 c Temporarily restricted endowment ▶ _____ %
 The percentages on lines 2a, 2b, and 2c should equal 100%.

3 a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
(i) unrelated organizations.....	3a(i)	
(ii) related organizations.....	3a(ii)	
b If 'Yes' on line 3a(ii), are the related organizations listed as required on Schedule R?.....	3b	

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1 a Land.....				
b Buildings.....				
c Leasehold improvements.....				
d Equipment.....		29,073.	27,542.	1,531.
e Other.....		23,781.	21,009.	2,772.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.).....				4,303.

Part VII Investments – Other Securities.

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives.....		
(2) Closely-held equity interests.....		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) ..		

Part VIII Investments – Program Related.

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) ..		

Part IX Other Assets.

N/A

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, column (B) line 15.)	

Part X Other Liabilities.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25

(a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.)	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII. ☐



OKLAHOMA RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX

Section 501(c) of the Internal Revenue Code

PART 1	For the year January 1 - December 31, 2016, or other taxable year			
	beginning: 7/01, 2016		ending: 6/30, 2017	

AMENDED RETURN!

If this is an Amended Return place an 'X' here ☐

See Schedule 512E-X on page 2.

Name of Organization FRONTIER COUNTRY, INC.	Federal Employer Identification Number 73-1079753
Address (number and street) 1225 W MAIN ST. SUITE 120	Date Qualified for Tax Exempt Status
City, State or Province, Country and ZIP or Foreign Postal Code NORMAN, OK 73069	OFFICE USE ONLY

PART 2: STATEMENT OF UNRELATED BUSINESS TAXABLE INCOME (Please read instructions on pages 2-3)

	Total Federal	Allocable Oklahoma
A. Total unrelated trade or business income - applicable Federal Form(s) 990	0	0
B. Total unrelated trade or business deductions - applicable Fed. Form(s) 990	0	0
C. Unrelated business taxable income - Enter here and on line 1 below	0	0

INCOME SUBJECT TO TAX	
1. Unrelated business taxable income - from statement above (allocable to Oklahoma)	0 00
2. Other net income - enclose schedule	0 00
3. Oklahoma taxable income (total of lines 1 and 2)	0 00

TAX COMPUTATION	
4. Tax at 6% of line 3. If Trust - See Rate Schedule on page 2 and place an 'X' here: ☐	0 00
5. Less: Other Credits Form (total from Form 511CR)	00
6. Balance of tax due (line 4 minus line 5, but not less than zero)	00
7. Amount paid on 2016 estimated tax and amount paid with extension request	00
8. Oklahoma withholding (enclose Form 1099, Form 500A, Form 500B or other withholding statement)	00
9. Amount paid with original return and amount paid after it was filed (amended return only)	00
10. Any refunds or overpayment applied (amended return only)	00
11. Total of lines 7 through 10	00
12. Overpayment (if line 11 is larger than line 6 enter amount overpaid)	00
13. Amount of line 12 to be credited to 2017 estimated tax (original return only)	00

Line 14 provides you the opportunity to make a financial gift from your refund to a variety of Oklahoma organizations. Place the line number of the organization from page 3 of this form in the box below and enter the amount you are donating. If giving to more than one organization, put a "99" in the box and attach a schedule showing how you would like your donation split.

14. Donations from your refund	\$2 \$5 \$	0 00
15. Add lines 13 and 14 and enter amount		0 00
16. Amount to be refunded to you (line 12 minus line 15)	Refund	0 00

Direct Deposit Note:

All refunds must be by direct deposit.
See Direct Deposit Information on
page 3 for details.

Is this refund going to or through an account that is located outside of the United States? ☐ Yes ☐ No

Deposit my refund in my: ☐ checking account ☐ savings account

Routing Number: Account Number:

17. Tax Due (if line 6 is larger than line 11 enter tax due)	Tax Due	0 00
18. For delinquent payment, add penalty of 5%	plus	00
Interest at 1.25% per month		00
19. Underpayment of estimated tax interest	Annualized	00
20. Total tax, penalty and interest due - Add lines 17-19; pay in full with return	Balance Due	0 00

PART 3: SIGNATURE AND VERIFICATION

Under penalty of perjury, I declare the information contained in this document, attachments and schedules are true and correct to the best of my knowledge and belief.

Signature of Officer or Trustee	Date
Print Name SHERRI ROGERS	
Title EXECUTIVE DIRECTOR	Phone Number 405-235-6552

Check this box if the Oklahoma Tax Commission may discuss this return with your tax preparer. ☐

Signature of Preparer	Date
Printed Name of Preparer ROBERT O. CLOTHIER JR.	
Phone Number: 918.687.0189	Preparer's PTIN: P00018985

REVENUE

**Budget Work Program for Fiscal Year Ending June 30, 2019
for: FRONTIER COUNTRY MARKETING ASSOCIATION**

Estimated Income by Fiscal Year Quarters

METHOD OF FUND RAISING	1st Quarter July - Sept.	2nd Quarter Oct. - Dec.	3rd Quarter Jan. - March	4th Quarter April - June	Fiscal Year TOTAL
MEMBERSHIP Category					\$ -
Frontier Country Membership			\$ 29,000		\$ 29,000
MEDIA CO-OP AD Category					\$ -
405 Magazine	\$ 1,666	\$ 1,668	\$ -	\$ 1,666	\$ 5,000
Destination Guide/Green Country		\$ 2,500			\$ 2,500
Sooners Illustrated	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 4,000
Authentic Texas	\$ 750	\$ 750	\$ 750	\$ 750	\$ 3,000
Texas Music	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 4,000
Social Media/Goog Ad Mgmnt	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,900	\$ 8,900
Regional Newspapers	\$ 700	\$ 700	\$ 700	\$ 700	\$ 2,800
Group Travel Leader	\$ 1,375	\$ 1,375	\$ 1,375	\$ 1,375	\$ 5,500
Travel Host	\$ 650	\$ 650	\$ 650	\$ 650	\$ 2,600
Various Other Pubs	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 5,000
Total Revenue Page 1	\$ 10,391	\$ 12,893	\$ 37,725	\$ 11,291	\$ 72,300

REVENUE pg 2

Budget Work Program for Fiscal Year Ending June 30, 2019

for: FRONTIER COUNTRY MARKETING ASSOCIATION

Estimated Income by Fiscal Year Quarters

METHOD OF FUND RAISING	1st Quarter July - Sept.	2nd Quarter Oct. - Dec.	3rd Quarter Jan. - March	4th Quarter April - June	Fiscal Year TOTAL
AD SALES Category					\$ -
Billboards	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 30,000
Cox Media (TV/Digital)	\$ 1,300	\$ 2,600	\$ -	\$ 1,300	\$ 5,200
FC Military Brochure				\$ 2,700	\$ 2,700
Get Your Jingle On		\$ 2,500			\$ 2,500
FC Social Media Services	\$ 500	\$ 500	\$ 500	\$ 500	\$ 2,000
FC Travel Guide			\$ 39,650		\$ 39,650
FC Trips on a Tank Full	\$ 3,000		\$ 3,000		\$ 6,000
Griffin Communications (TV/Di	\$ 6,750	\$ 6,750	\$ 6,750	\$ 6,750	\$ 27,000
OK State Travel Guide			\$ 18,000		\$ 18,000
FC Map				\$ 20,045	\$ 20,045
Tyler Media Radio/Digital	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 12,000
FC Website Ads	\$ 2,200	\$ 2,200	\$ 2,200	\$ 2,200	\$ 8,800
FC Enewsletter	\$ 1,130	\$ 1,130	\$ 1,130	\$ 1,130	\$ 4,520
OTHER Category					
Event Sponsorship				\$ 3,000	\$ 3,000
Graphic Design Service	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 4,000
Matching Funds	\$ 27,085	\$ 27,085	\$ 27,085	\$ 27,085	\$ 108,340
Fundraisers	\$ 15,000	\$ 25,000			\$ 40,000
FC Brochure Fullfillment	\$ 540	\$ 540	\$ 540	\$ 540	\$ 2,160
FCMA Travel Shows	\$ 2,000		\$ 2,000		\$ 4,000
Total Revenue Page 2	\$ 71,005	\$ 79,805	\$ 112,355	\$ 76,750	\$ 339,915
Total Revenue Page 1					\$ 72,300
Total Revenue					\$ 412,215

"PROMOTION" EXPENDITURES

Budget Work Program for Fiscal Year Ending June 30, 2019

for: FRONTIER COUNTRY MARKETING ASSOCIATION

Estimated Expenditures for "Promotion" as Listed and Defined in the Statute and Rules

EXPENDITURES for "PROMOTION"	1st Quarter July - Sept.	2nd Quarter Oct. - Dec.	3rd Quarter Jan. - March	4th Quarter April - June	Fiscal Year TOTAL
Expenditures that qualify for reimbursement with matching funds as "promotion" are identified in the Statute and Rules... If an expenditure does not meet the qualification, it shall be listed as an "other" expense.					
405 Magazine	\$ 1,666	\$ 1,668	\$ -	\$ 1,666	\$ 5,000
Billboards	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 30,000
Brochure Fulfillment	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 5,400
Cox Media (TV/Digital)	\$ 1,300	\$ 2,600	\$ -	\$ 1,300	\$ 5,200
Destination Guide/Green Country		\$ 2,500			\$ 2,500
FC Military Brochure				\$ 2,700	\$ 2,700
FC Brochure: Get your Jingle on		\$ 1,218		\$ -	\$ 1,218
FC Travel Guide			\$ 20,000		\$ 20,000
FC Trips on a Tank Full			\$ 1,928		\$ 1,928
FCMA Travel Shows	\$ 2,000		\$ 4,000		\$ 6,000
Griffin Communications TV	\$ 6,750	\$ 6,750	\$ 6,750	\$ 6,750	\$ 27,000
Authentic Texas	\$ 750	\$ 750	\$ 750	\$ 750	\$ 3,000
Regional Newspapers	\$ 700	\$ 700	\$ 700	\$ 700	\$ 2,800
Promo Items	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 12,000
Oklahoma State Travel Guide			\$ 18,000		\$ 18,000
FC Map				\$ 6,400	\$ 6,400
Social Media/Goog Ad Mgmnt	\$ 1,600	\$ 1,600	\$ 1,600	\$ 2,700	\$ 7,500
Group Travel Leader	\$ 1,362	\$ 1,362	\$ 1,362	\$ 1,362	\$ 5,448
Sooners Illustrated	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 4,000
TX Music	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 4,000
Travel Host	\$ 700	\$ 950	\$ 950		\$ 2,600
Tyler Media Radio	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 8,000
Website Update/Host	\$ 3,000	\$ 3,000	\$ 750	\$ 750	\$ 7,500
Various Other Publications	\$ 1,250	\$ 1,250	\$ 1,250	\$ 1,250	\$ 5,000
Visit Widget	\$ 4,700	\$ 1,200	\$ 1,200	\$ 1,200	\$ 8,300
Photographer	\$ 250	\$ 250	\$ 250	\$ 250	\$ 1,000
Video Production	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 4,000
Design/Office Software	\$ 780	\$ 780	\$ 780	\$ 780	\$ 3,120
Total Promotion	\$ 43,658	\$ 43,428	\$ 77,120	\$ 45,408	\$ 209,614

"ADMINISTRATION" EXPENDITURES

Budget Work Program for Fiscal Year Ending June 30, 2019

for: FRONTIER COUNTRY MARKETING ASSOCIATION

Estimated Expenditures for "Administration" as Listed and Defined in the Statute and Rules

EXPENDITURES for "ADMINISTRATION"	1st Quarter July - Sept.	2nd Quarter Oct. - Dec.	3rd Quarter Jan. - March	4th Quarter April - June	Fiscal Year TOTAL
<i>Expenditures that qualify for reimbursement with matching funds as "administration" are identified in the Statute and Rules... If an expenditure does not meet the qualification, it shall be listed as an "other" expense.</i>					
Accounting Fees	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 5,400
Board Insurance	\$ 250	\$ 250	\$ 250	\$ 250	\$ 1,000
Computer/Software	\$ 500	\$ 500	\$ 500	\$ 500	\$ 2,000
Contract Labor	\$ 50	\$ 50	\$ 50	\$ 50	\$ 200
CPA Audit		\$ 5,000			\$ 5,000
Dues/Subscription	\$ 300	\$ 300	\$ 300	\$ 300	\$ 1,200
Equipment Rental	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500	\$ 6,000
Government Relations	\$ 400	\$ 400	\$ 400	\$ 400	\$ 1,600
Holiday Staff Bonus		\$ 1,350			\$ 1,350
Legal	\$ 125	\$ 125	\$ 125	\$ 125	\$ 500
Meetings	\$ 250	\$ 250	\$ 250	\$ 250	\$ 1,000
Office Expenses	\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000	\$ 8,000
Payroll	\$ 26,168	\$ 26,168	\$ 26,168	\$ 26,168	\$ 104,672
Payroll Taxes	\$ 2,357	\$ 2,357	\$ 2,357	\$ 2,357	\$ 9,428
Postage/Shipping	\$ 2,250	\$ 2,250	\$ 2,250	\$ 2,250	\$ 9,000
Rent/Lease	\$ 2,175	\$ 2,175	\$ 2,175	\$ 2,175	\$ 8,700
Renters Insurance	\$ 150	\$ 150	\$ 150	\$ 150	\$ 600
Repair & Maintenance	\$ 500	\$ 500	\$ 500	\$ 500	\$ 2,000
Supplies	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 4,000
Telephone	\$ 875	\$ 875	\$ 875	\$ 875	\$ 3,500
Travel Show Giveaways	\$ 500		\$ 2,000	\$ 500	\$ 3,000
Workers Comp	\$ 225	\$ 225	\$ 225	\$ 225	\$ 900
Total Administration	\$ 42,925	\$ 48,775	\$ 44,425	\$ 42,925	\$ 179,050

"OTHER" EXPENDITURES

Budget Work Program for Fiscal Year Ending June 30, 2019

for: FRONTIER COUNTRY MARKETING ASSOCIATION

ESTIMATED "OTHER" EXPENDITURES BY FISCAL YEAR QUARTERS:

EXPENDITURES for "OTHER"	1st Quarter July - Sept.	2nd Quarter Oct. - Dec.	3rd Quarter Jan. - March	4th Quarter April - June	Fiscal Year TOTAL
<i>"Other" expenses are for those that would not qualify for reimbursement with matching funds as "promotion" or "admin."</i>					
Annual Mtg/Special				\$ 4,000	\$ 4,000
Fundraisers	\$ 2,500	\$ 10,000			\$ 12,500
Legislative Relations			\$ 1,000		\$ 1,000
Marketing Package Debut Mtg				\$ 1,000	\$ 1,000
Public Relations	\$ 500	\$ 500	\$ 500	\$ 500	\$ 2,000
Sponsorships			\$ 2,000		\$ 2,000
Storage Rental	\$ 225	\$ 225	\$ 225	\$ 225	\$ 900
Total "Other"	\$ 3,225	\$ 10,725	\$ 3,725	\$ 5,725	\$ 23,400

OVERALL TOTALS:

Revenue Pg 1 \$ 72,300

Revenue Pg 2 \$ 339,915

Total Income \$ 412,215

Promo Expend \$ 209,614

Admin Expend \$ 179,050

Other Expend \$ 23,400

Total Expend \$ 412,064

Total Revenue \$ 412,215

Total Expend \$ (412,064)

Difference \$ 151



SUMMARY FORM

APPLICANT INFORMATION	
NAME:	Magnolia Festival of Oklahoma
MAILING ADDRESS:	PO Box 5262 Durant, OK 74702
APPLICANT CONTACT NAME:	Jenny Sanchez
TITLE:	Co-Chair Magnolia Festival of Oklahoma
ARE YOU THE PRIMARY CONTACT FOR THIS GRANT:	YES NO
EMAIL:	ctcphone@aol.com
TELEPHONE:	580-434-2242
FEIN:	73-0222289

GRANT REQUEST AND FINANCIAL INFORMATION	
GRANT AMOUNT REQUESTED FOR 2018-2019:	\$15,000
TOTAL OF ALL CURRENT CASH RESERVES:	\$7,500
TOTAL APPROVED BUDGET FOR FISCAL 2018-2019 (CURRENT BUDGET YEAR):	\$132,000
TOTAL ACTUAL OPERATING EXPENSES FOR FISCAL 2017-2018 (PRIOR BUDGET YEAR):	\$106,700
TOTAL INCOME FROM ALL SOURCES FOR FISCAL 2017-2018 (PRIOR BUDGET YEAR):	\$120,800
PERCENTAGE OF FISCAL 2017-2018 TOTAL INCOME FROM TOURISM GRANTS FUND, IF ANY:	\$120,800
BRIEF PROJECT DESCRIPTION -- IN A SEPARATE DOCUMENT, ANSWER THESE THREE QUESTIONS BELOW IN 250 WORDS <u>TOTAL</u> OR LESS:	
• What does your organization do? • How will grant funds be used? • How will you measure success?	
Please specify word count on project description document.	

SELECTION CRITERIA

Selection Criteria: All applicants must respond to the following questions in no more than three (3) pages total. The three-page limit applies only to your answers to these questions, not to the Summary Form, Use of Funds Summary, or Attachments. Twelve (12) point font or greater and one (1) inch page margins (top, bottom, left and right) required. No double-sided printing.

In a separate document, please answer every question, restating in full the question you are answering. Number all questions. Number all pages. Do not reduce font size below 12-point font.

1. Please describe your special event. Make sure to define the site, area or location, including a map if appropriate.
2. Provide an implementation plan for your proposal including a budget. How specifically will grant funds be used?
3. Highlight the desired goals and outcomes to be achieved with the Durant Tourism Economic Development Tax funds. How will you define and measure your success as related to this funding request?
4. Describe your income stream(s) including fundraising efforts. If you are the local chapter of a national entity, explain how much funding it provides. Have you used City funds to receive additional funds from other sources?
5. Describe your paid professional staff and your level of volunteer involvement.
6. Explain how your proposal supports the development or promotion of tourism within the City.
7. How will your organization measure the number of tourists and the financial impact on tourism from your proposal? Please estimate the positive financial impact on the community.
8. Explain how your event relates to the Durant tourism season? Will the event draw visitors or encourage longer visits? What is the total number of attendees expected? Of those, how many will be from Durant?
9. Does the proposal increase the aesthetic or social experience of visitors to Durant?

APPLICATION CHECKLIST

SUBMIT THIS APPLICATION WITH THE FOLLOWING REQUIRED DOCUMENTS IN THE FOLLOWING ORDER:

- ☒ Summary Form (two pages)
- ☒ Use of Funds Summary (250 words max)
- ☒ Response to Selection Criteria Questions (in narrative form on your own paper, maximum three pages, 12-point font, all page margins one inch)
- ☒ Site or Event Map
- ☒ Proposed Budget
- ☒ Implementation Schedule

ATTACHMENTS:

- ☐ Copy of IRS determination letter as to 501(c)(3) status
- ☒ List of current Board of Directors and Officers
- ☒ List of all major contributors (\$1,000 and above) and amounts contributed, highest to lowest
- ☒ Year-end financial statements for fiscal year most recently ended
- ☒ IRS Form 990 (most current available)
- ☒ Approved budget for current fiscal year

By signing below, the applicant hereby certifies and warrants that any and all statements and representations made in this Grant Application are true and correct, and may be relied upon by the Durant Tourism Economic Development Tax Trust Authority.

Authorized Signature: _____

(from applicant organization)

Date: _____

Feb. 27, 2019
(mm/dd/yyyy)

Printed Name and Title: _____

Co-Chair Magnolia Festival - Jenny Sanchez

Official form of the Durant Tourism Economic Development Trust Authority.

Do not alter or change this form in any manner.

Submittals not using official forms or using altered forms may be returned without notice.

For Official Use Only:

Date Received: _____ By: _____
Date: _____ Approved / Denied (If Approved Date of Wrap-up: _____)



2019 Magnolia Festival Events:

Wednesday, May 29 – Saturday, June 1 – Carnival

Thursday, May 30 – Saturday, June 1 – Vendor Booths Open

Thursday, May 30 – Saturday, June 1 – Antique Tractor Exhibition

Thursday, May 30 – Saturday, June 1 – Fetch and Fish Dog Show

Thursday, May 30 – Saturday, June 1 – Fetch and Fish Fishing Demo

Thursday, May 30 – Saturday, June 1 – Adopt a Magnolia Tree Program

Thursday, May 30 – Veterans Reception

Thursday, May 30 – Antique Tractor Parade

Thursday, May 30 – Fireworks Show

Friday, May 30 – Saturday, June 1 – Magnolia Theatre presented by Oklahoma Shakespearean Festival.

Friday, May 30 – Saturday, June 1 – Art Show presented by Texoma Arts Association

Friday, May 30 – Choctaw Dancers & Choctaw Princess Pageant

Saturday, May 31 – Downtown Farmers Market

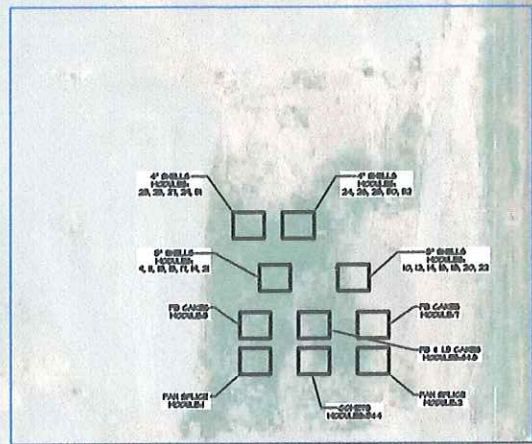
Saturday, May 31 – Childrens Events

Saturday, May 31 – Magnolia 5K & Fun Run

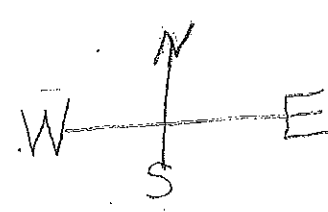
Saturday, May 31 – Largest Turtle Races in Oklahoma

SPECTATOR AREA

SPECTATOR AREA



ENTERPRISE BLVD.



154	155	156	157	158	159	160	161	162	163	164	165	166	167	168	169	170	171	172	173
174	175	176	178	179	180	181	182	184	185	186	187	188	189	190	191	192	193	194	194

Lobby:

Food:

outside:

Durant Area Chamber of Commerce

TRANSACTION REPORT

January 1 - July 15, 2018

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
SPECIAL EVENTS INCOME								
MAGNOLIA FESTIVAL OF OKLAHOMA								
01/18/2018	Deposit			Mag Fest t-shirt-\$15	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	GENERAL OPERATING ACCT.	15.00	15.00
02/09/2018	Deposit			Vendor Booths 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,500.00	1,515.00
02/12/2018	Deposit			2018 Magnolia Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,800.00	3,315.00
02/12/2018	Deposit			vendor space for mag fest	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	FUB - DUES ACCOUNT	302.95	3,617.95
02/13/2018	Invoice	4702	Snowbyrds Shaved Ice	Specialty outside food vendor for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	3,917.95
02/21/2018	Deposit				SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,050.00	4,967.95
02/21/2018	Deposit			VENDOR BOOTH DEPOSITS	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	750.00	5,717.95
02/21/2018	Deposit			SCHOLARSHIP FUND	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	250.00	5,967.95
02/26/2018	Invoice	4769	Magnolia Festival of Oklahoma	2018 Vendors 2/24/2018 Harrison-\$150.00 Knotty Pine-\$300.00 Hiler-\$150.00 Dell-\$150.00	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	750.00	6,717.95
02/27/2018	Invoice	4771	Cardinal FG Durant	Sponsorship for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	10,000.00	16,717.95
02/27/2018	Invoice	4770	United Ag & Turf	Sponsorship for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	7,500.00	24,217.95
03/01/2018	Deposit				SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	FUB - DUES ACCOUNT	944.19	25,162.14
03/07/2018	Invoice	4800	Magnolia Festival of Oklahoma	2018 Vendors: Flavors of the West - \$300.00 Red River Traders - \$150.00 Green - \$150.00 Crusha - \$150.00 Seven Sisters Bakery - \$300.00	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,050.00	26,212.14
03/13/2018	Invoice	4805	Magnolia Festival of Oklahoma	3-Specialty vendor spaces for Krazee J's Kettle Corn 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	225.00	26,437.14
03/13/2018	Invoice	4805	Magnolia Festival of Oklahoma	BALANCE IS \$225.00	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	0.00	26,437.14
03/13/2018	Invoice	4811	Vision Bank	Silver Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,500.00	27,937.14
03/13/2018	Invoice	4812	Blackburn Plumbing	Silver Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,500.00	29,437.14
03/13/2018	Invoice	4806	Magnolia Festival of Oklahoma	Vendor spaces for 2018 Magnolia Festival Crawford-\$150.00 Westbrook-\$300.00 Indian Paintbrush-\$150.00 Doc's Grill-\$150.00--OWES \$50.00 Campus Rags-\$450.00	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,200.00	30,637.14
03/15/2018	Invoice	4810	Magnolia Festival of Oklahoma	2018 Vendors Ingraham-300.00 Christys-300.00 Nor-Tex-300.00	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	900.00	31,537.14
03/15/2018	Invoice	4809	Magnolia Festival of Oklahoma	Megan Mullins- 4 booths=\$600.00 PAID \$260.00 Balance \$340.00 PAID PAID -BALANCE- CC 5/29/2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	600.00	32,137.14
03/15/2018	Invoice	4809	Magnolia Festival of Oklahoma	2018 Vendor's Jimmy's- 1 Booth \$150.00 Cash	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	32,287.14
03/16/2018	Invoice	4815	Magnolia Festival of Oklahoma	2018 Vendor Tasha Cantrell	SPECIAL EVENTS	ACCOUNTS RECEIVABLE	300.00	32,587.14

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
03/16/2018	Invoice	4816	Magnolia Festival of Oklahoma	LulaRoe Paid Cash\$300.00 3/16/2018 Tasha Cantrell - LuLaRoe	INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	32,887.14
03/16/2018	Invoice	4816	Magnolia Festival of Oklahoma	Blue River Tractors	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	33,387.14
03/16/2018	Invoice	4816	Magnolia Festival of Oklahoma	2018 Magnolia Festival Vendors Blue River Tractors \$450.00 Avon \$150.00 31gifts \$150.00 Kays Jewelry-\$150.00	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	900.00	34,287.14
03/16/2018	Invoice	4813	OG&E	2018 Silver Sponsorship for Magnolia Festival of OK	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,500.00	35,787.14
03/19/2018	Invoice	4817	Whataburger Restaurants	Silver Sponsorship Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,500.00	37,287.14
03/21/2018	Invoice	4825	Magnolia Festival of Oklahoma	2018 Magnolia Festival Vendors Zoo lou's & Twisted Rose- Campbell	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	450.00	37,737.14
03/21/2018	Invoice	4825	Magnolia Festival of Oklahoma	Rick Smokehouse	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	350.00	38,087.14
03/21/2018	Invoice	4825	Magnolia Festival of Oklahoma	Three Rivers	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	38,387.14
03/21/2018	Invoice	4825	Magnolia Festival of Oklahoma	Dust Bowl - Loftis	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	38,687.14
03/21/2018	Invoice	4825	Magnolia Festival of Oklahoma	Dan Trice	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	38,987.14
03/23/2018	Invoice	4852	BRUCEPAC	Bronze Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	39,487.14
03/24/2018	Invoice	4854	Cherokee Communications	Gold Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	2,500.00	41,987.14
03/24/2018	Invoice	4853	People First Industries	Bronze Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	42,487.14
03/24/2018	Invoice	4856	Corner Drug	Donation for the 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	100.00	42,587.14
03/24/2018	Invoice	4855	Red River Tag Agency	Bronze Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	43,087.14
03/28/2018	Invoice	4860	Magnolia Festival of Oklahoma	2018 Magnolia Festival VENDORS Button 108	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	43,237.14
03/28/2018	Invoice	4861	Texas Feed Fat	Bronze Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	43,737.14
03/28/2018	Invoice	4860	Magnolia Festival of Oklahoma	SKT Concessions- Scott Jarman Concession Stand	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	2,000.00	45,737.14
03/28/2018	Invoice	4860	Magnolia Festival of Oklahoma	Waynes Wood Shop	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	46,037.14
03/28/2018	Invoice	4860	Magnolia Festival of Oklahoma	Doc's Grill-he owed addition \$50.00 for the Food Vendor Space \$200.00	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	50.00	46,087.14
03/28/2018	Invoice	4860	Magnolia Festival of Oklahoma	People First	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	46,237.14
03/28/2018	Invoice	4860	Magnolia Festival of Oklahoma	Durant Medical Supply-sent in 2 separate checks #11771 & 10373	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	46,537.14
03/28/2018	Invoice	4860	Magnolia Festival of Oklahoma	Frames & More	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	46,687.14
04/03/2018	Invoice	4865	Choctaw Nation Tourism	Signature Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	5,000.00	51,687.14
04/03/2018	Invoice	4864	US Cellular	Silver Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,500.00	53,187.14
04/04/2018	Invoice	4866	First United Bank .	1 vendor booth space for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	53,337.14
04/04/2018	Invoice	4866	First United Bank .	Silver Sponsorship for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,500.00	54,837.14

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
04/10/2018	Deposit		Landmark Bank Company	Donation	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	250.00	55,087.14
04/10/2018	Invoice	4867	Magnolia Festival of Oklahoma	Vendor Spaces Magnolia Festival 2018 Vardanyan	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	55,387.14
04/10/2018	Invoice	4867	Magnolia Festival of Oklahoma	Total Health Wellness/Spinal Clinic	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	55,687.14
04/10/2018	Invoice	4867	Magnolia Festival of Oklahoma	Bullard	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	55,837.14
04/10/2018	Invoice	4867	Magnolia Festival of Oklahoma	Lewis	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	56,137.14
04/10/2018	Invoice	4867	Magnolia Festival of Oklahoma	Reid	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	56,437.14
04/10/2018	Invoice	4867	Magnolia Festival of Oklahoma	Rivera	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	56,737.14
04/12/2018	Invoice	4870	Magnolia Festival of Oklahoma	Magnolia Festival 2018 Vendor Jehovah Witness- Patrick Nix	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	56,887.14
04/12/2018	Invoice	4869	Magnolia Festival of Oklahoma	2018 Magnolia Festival Vendor Texoma Maintenance	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	57,187.14
04/17/2018	Invoice	4873	Taco Casa	Bronze Sponsorship for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	57,687.14
04/18/2018	Invoice	4880	Stuteville Chevrolet of Durant, LLC	Silver Sponsorship for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	1,500.00	59,187.14
04/18/2018	Invoice	4881	Texoma Medical Center	Bronze Sponsorship for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	59,687.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Vendors for Magnolia Festival 2018 Southern Mama Designs	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	59,837.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Sauri	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	60,137.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Covington	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	60,287.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Stafford	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	60,437.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Swader	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	60,587.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Daniel	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	60,737.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Childers	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	450.00	61,187.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Tailmon	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	61,487.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Meurea	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	61,637.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	WoodmenLife	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	61,787.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Hunter-Safe & Sound	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	61,937.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Hunter-Natures Way	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	62,087.14
04/18/2018	Invoice	4878	First Texoma National Bank	Bronze Sponsorship for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	62,587.14
04/18/2018	Invoice	4877	Shamrock Bank Durant Branch	Bronze Sponsorship for the 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	63,087.14
04/18/2018	Invoice	4879	Magnolia Festival of Oklahoma	Choctaw Nation Early Headstart	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	63,237.14
04/19/2018	Invoice	4882	Blue Metal Worx.	1 additional booth space for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	63,387.14
04/23/2018	Invoice	4892	AllianceHealth Durant	Bronze Sponsorship for 2018	SPECIAL EVENTS	ACCOUNTS RECEIVABLE	500.00	63,887.14

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
				Magnolia Festival	INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA			
04/24/2018	Invoice	4951	Tobacco Prevention Program Bryan Co.	1-Vendor booth at the 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	64,037.14
04/25/2018	Invoice	4953	Magnolia Festival of Oklahoma	1-Vendor booth for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	64,187.14
04/25/2018	Invoice	4954	Magnolia Festival of Oklahoma	Mary Rossen Vendor booth 2018 Mag Fest- Big Five	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	64,337.14
04/25/2018	Invoice	4955	Brown's Funeral Services Durant	Bronze Sponsorship for the 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	64,837.14
04/25/2018	Invoice	4954	Magnolia Festival of Oklahoma	Vendor booth 2018 Mag Fest- Williams	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	64,987.14
04/25/2018	Invoice	4954	Magnolia Festival of Oklahoma	Vendor booth 2018 Mag Fest-2nd booth payment for Blue Metal Worx	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	65,137.14
04/25/2018	Invoice	4954	Magnolia Festival of Oklahoma	Vendor booth 2018 Mag Fest- McElroy	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	65,287.14
04/25/2018	Invoice	4954	Magnolia Festival of Oklahoma	Vendor booth 2018 Mag Fest- Pinkerton	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	65,437.14
04/25/2018	Invoice	4954	Magnolia Festival of Oklahoma	OUTSIDE Vendor 2018 Mag Fest- Texoma Home Center	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	65,937.14
04/30/2018	Invoice	4961	AllianceHealth Durant	1- Vendor booth for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	66,087.14
04/30/2018	Invoice	4962	First Texoma National Bank	1-Vendor booth for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	66,237.14
04/30/2018	Deposit			Vendor Booths: Choctaw Seniors-\$150, Okie Rig Fishing - \$300, Cartwright-\$150, Daffin-\$300, Big Five - \$150	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,050.00	67,287.14
05/01/2018	Invoice	4963	Magnolia Festival of Oklahoma	2018 Magnolia Festival Vendor Booths	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	67,437.14
05/01/2018	Invoice	4963	Magnolia Festival of Oklahoma	1 booth -Bryan County CASA	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	67,587.14
05/01/2018	Invoice	4963	Magnolia Festival of Oklahoma	1 booth- Red Dirt Chix	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	67,587.14
05/01/2018	Invoice	4963	Magnolia Festival of Oklahoma	2 booths- Gourd Art Cindy Braudrick	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	67,887.14
05/01/2018	Invoice	4963	Magnolia Festival of Oklahoma	2 booths- Woodbridge Home Exterior	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	68,187.14
05/01/2018	Invoice	4963	Magnolia Festival of Oklahoma	1 booth - Bling with Kylar	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	68,337.14
05/03/2018	Invoice	4967	Ole Red Tishomingo	1-Vendor booth for Magnolia Festival 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	68,487.14
05/04/2018	Invoice	4971	Magnolia Festival of Oklahoma	2018 Magnolia Festival Vendor Booths	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	68,787.14
05/04/2018	Invoice	4971	Magnolia Festival of Oklahoma	Lucy Faulkenberry	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	69,087.14
05/04/2018	Invoice	4971	Magnolia Festival of Oklahoma	Hudgins	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	450.00	69,537.14
05/14/2018	Invoice	4977	Magnolia Festival of Oklahoma	2018 Vendor Booths	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	69,687.14
05/14/2018	Invoice	4977	Magnolia Festival of Oklahoma	1-space Bundrants	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	69,837.14
05/14/2018	Invoice	4977	Magnolia Festival of Oklahoma	1-space Owens	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	69,837.14
05/14/2018	Invoice	4977	Magnolia Festival of Oklahoma	2-spaces TLC	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	70,137.14
05/14/2018	Invoice	4977	Magnolia Festival of Oklahoma	Donation for the Turtle Race winners (BIKES) - 2018 Magnolia Festival Check#2135	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	250.00	70,387.14
05/16/2018	Invoice	4980	Red River Ford	Bronze Sponsorship for the 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	70,887.14
05/16/2018	Expense				SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	GENERAL OPERATING ACCT.	-185.00	70,702.14
05/17/2018	Invoice	4981	Magnolia Festival of Oklahoma	2018 Magnolia Festival Vendor	SPECIAL EVENTS	ACCOUNTS RECEIVABLE	500.00	71,202.14

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
				Booths 10X50-outside space-Twist it, Bend It, Weld it PAID CASH	INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA			
05/17/2018	Invoice	4981	Magnolia Festival of Oklahoma	1-booth Arnold Bourne for Senate	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	71,352.14
05/17/2018	Invoice	4981	Magnolia Festival of Oklahoma	1-booth Kayterra Farms	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	71,502.14
05/17/2018	Invoice	4981	Magnolia Festival of Oklahoma	1-booth Coonrod	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	71,652.14
05/17/2018	Invoice	4981	Magnolia Festival of Oklahoma	1-booth Chambers	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	71,802.14
05/21/2018	Invoice	5034	Magnolia Festival of Oklahoma	1-Booth Funky Frog Donna Bearden	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	71,952.14
05/21/2018	Invoice	5034	Magnolia Festival of Oklahoma	4-Booths Anything Can Bling Brenda McMillion	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	600.00	72,552.14
05/21/2018	Invoice	5034	Magnolia Festival of Oklahoma	2018 Vendor for Magnolia Festival 2-Booths Jilly Bean	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	72,852.14
05/21/2018	Invoice	5034	Magnolia Festival of Oklahoma	4-Booths for Saw Dust Creek	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	600.00	73,452.14
05/21/2018	Invoice	5033	Magnolia Festival of Oklahoma	1-Booth for Magnolia Festival 2018 Vendor Sharon Dilden	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	73,602.14
05/30/2018	Invoice	5040	Advantech Pest Services	Bronze Sponsorship for 2018 Magnolia Festival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	74,102.14
06/04/2018	Invoice	5043	Magnolia Festival of Oklahoma	Bling with Kyiar \$5.00 Return fee Cash	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	155.00	74,257.14
06/04/2018	Invoice	5043	Magnolia Festival of Oklahoma	Revita Brew U Cash	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	74,407.14
06/04/2018	Invoice	5043	Magnolia Festival of Oklahoma	Annie's Cash	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	74,707.14
06/04/2018	Deposit			5/K Run Registrations	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	524.00	75,231.14
06/04/2018	Deposit			Federal & State Taxes Collected from vendors sales	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,182.38	76,413.52
06/04/2018	Deposit			Cash redeposit for CK#	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	700.00	77,113.52
06/04/2018	Deposit			Proceeds from the Carnival	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	37,252.40	114,365.92
06/04/2018	Deposit			Festival T-Shirt Sales	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,633.00	115,998.92
06/04/2018	Invoice	5043	Magnolia Festival of Oklahoma	Mo's Shoes X-tra Space Cash	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	50.00	116,048.92
06/04/2018	Invoice	5043	Magnolia Festival of Oklahoma	Pork Skins & Popcorn Factory Cash	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	450.00	116,498.92
06/04/2018	Invoice	5043	Magnolia Festival of Oklahoma	Pamper Me Check	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	300.00	116,798.92
06/04/2018	Invoice	5043	Magnolia Festival of Oklahoma	A Lucy Thing Xtra Space	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	116,948.92
06/04/2018	Invoice	5042	Magnolia Festival of Oklahoma	Paul Bates-Cell Phone Stuff: PAID \$200.00 Cash& Check for 2018 ALSO PAID IN ADVANCE 2019 \$150.00 CASH	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	200.00	117,148.92
06/04/2018	Invoice	5042	Magnolia Festival of Oklahoma	Check for 2018	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	150.00	117,298.92
06/04/2018	Invoice	5043	Magnolia Festival of Oklahoma	Rocking HD Entertainment BULL Cash 10X50	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	ACCOUNTS RECEIVABLE	500.00	117,798.92
06/11/2018	Deposit		Get Me Registered	5/K Run	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,080.00	118,878.92
06/13/2018	Deposit			Vendor Booth Ole Red Cash	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	150.00	119,028.92

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
06/13/2018	Deposit			Refund on Framing	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	47.65	119,076.57
06/13/2018	Deposit			T-Shirt Reimbursement	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,682.50	120,759.07
06/27/2018	Deposit			Magnolia Festival 5/K Run	SPECIAL EVENTS INCOME:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	50.00	120,809.07
Total for MAGNOLIA FESTIVAL OF OKLAHOMA							\$120,809.07	
Total for SPECIAL EVENTS INCOME							\$120,809.07	
TOTAL							\$120,809.07	

Durant Area Chamber of Commerce

TRANSACTION REPORT

January 1 - July 15, 2018

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
SPECIAL EVENTS EXPENSE								
MAGNOLIA FESTIVAL OF OKLAHOMA								
03/29/2018	Expense		Before The Movie	ADVERTISING	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	249.00	249.00
04/13/2018	Check	1064	OTIA	Advertising	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,250.00	1,499.00
05/09/2018	Check	1063	Oklahoma Tax Commission	Tax permit for vendors	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	50.00	1,549.00
05/16/2018	Check	1065	Choctaw Community Center	Veteran's Reception for Magnolia Festival 2018	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	500.00	2,049.00
05/18/2018	Check	1067	Fetch-N-Fish	Dog Show	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	500.00	2,549.00
05/23/2018	Check	1069	Brandy's Stockpile O' Fireworks	Deposit Fireworks	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,750.00	4,299.00
05/23/2018	Check	1070	Texoma Art Assoc	T-Shirts	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,682.50	5,981.50
05/25/2018	Check	1071	Chip-2-Chip Timing	5/K Run deposit 50%	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	819.50	6,801.00
05/31/2018	Check	1072	Choctaw Community Center	Veterans Reception	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,000.00	7,801.00
05/31/2018	Check	1073	First Texoma National	Cash for T-shirts and water	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	700.00	8,501.00
06/01/2018	Check	1075	The Country Framer	Sponsorship poster framing	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	675.00	9,176.00
06/01/2018	Check	1076	Jordan Hoefer Agency	Insurance for Magnolia Festival	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,616.50	10,792.50
06/01/2018	Check	1074	Chip-2-Chip Timing	5/K Run	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	819.50	11,612.00
06/02/2018	Check	1078	Texoma Parties.	Balloon, Blow up Houses, Magic Shows	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,510.00	13,122.00
06/02/2018	Check	1079	Fetch-N-Fish	Entertainment	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	3,000.00	16,122.00
06/04/2018	Check	1077	Walmart		SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	267.66	16,389.66
06/04/2018	Check	1088	Larissa Armor	Contract Labor 32.5 hrs @ 10.00 - \$325.00	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	325.00	16,714.66
06/04/2018	Check	1088	Larissa Armor	Milage 109 @ .545 - 59.41	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	59.41	16,774.07
06/04/2018	Check	1087	Five Star Office Supply	Supplies for office via Mag Fest Invoices 0233729-001 - 38017, 0233817-001-16.24, 0235154- 001-38.17	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	92.58	16,866.65
06/04/2018	Check	1086	ALPHAMEDIA	Advertising for Magnolia Festival	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	825.00	17,691.65
06/04/2018	Check	1085	AAA Tent Rentals, Inc.	Tent Rentals for Children's Events	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	875.00	18,566.65
06/04/2018	Check	1085	Brandy's Stockpile O' Fireworks	Balance on Fireworks Display	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	5,250.00	23,816.65
06/04/2018	Check	1084	A & M Engraving	5/K Run Medals	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	336.00	24,152.65
06/04/2018	Check	1082	Contrabandz Lab LLC	Vendor reimbursement for tickets used by Children's Events	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	70.00	24,222.65
06/04/2018	Check	1083	Overdrive Entertainment	Entertainment	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	34,710.00	58,932.65
06/04/2018	Check	1087	Five Star Office Supply	Supplies for Magnolia Festival	SPECIAL EVENTS	MAGNOLIA FESTIVAL - 1810	82.58	59,015.23

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
				Invoice 0235011-001	EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA			
06/04/2018	Deposit			Water	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	-510.00	58,505.23
06/05/2018	Check	1091	Choctaw Print Service	T-Shirts for Magnolia Festival 2018	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	3,075.55	61,580.78
06/06/2018	Check	1089	Oklahoma Tax Commission	Sales Tax	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,182.38	62,763.16
06/06/2018	Check	1094	Snowbyrds	Children's Events Snowcones 82 @ \$2.00	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	164.00	62,927.16
06/06/2018	Check	1095	Blackburn Plumbing LLC	Portables & Cleaning INV # 60618.14 & 60618.13	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	500.00	63,427.16
06/06/2018	Check	1096	KTEN-ABC Texoma	Advertising for Magnolia Festival 2018	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,675.00	65,102.16
06/06/2018	Check	1097	Mld Continental Broadcasting	Advertising for Magnolia Festival 2018	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,312.50	66,414.66
06/06/2018	Check	1098	Choctaw Print Service	Brochures for 2018 Magnolia Festival	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	392.03	66,806.69
06/06/2018	Check	1099	Durant Wrestling Community	Donation for helping with Magnolia Festival 2018	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	2,000.00	68,806.69
06/06/2018	Check	1100	Jimmy's Egg.	Reimbursement for booth space Magnolia Festival 2018	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	150.00	68,956.69
06/06/2018	Check	1101	Southeastern Foundation, Inc.	Scholarship for Jon Hazel Educational Magnolia Festival Scholarship 2018	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	0.00	68,956.69
06/06/2018	Check	1093	Shannon Marshall	Children's Events Face Painting	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	100.00	69,056.69
06/06/2018	Check	1090	Choctaw Casino Resort.	Sponsorship Reception	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	1,919.25	70,975.94
06/14/2018	Check	1102	Southeastern Oklahoma State University	Scholarship for Magnolia Festival	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	5,000.00	75,975.94
06/14/2018	Check	Transfer			SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	30,000.00	105,975.94
06/18/2018	Check	1103	Larissa Armor	Contract Labor 13 hrs @ 10.00	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	130.00	106,105.94
06/21/2018	Check	1104	Surrender Outdoors	Video for Magnolia Festival	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	500.00	106,605.94
06/21/2018	Check	1105	Surrender Outdoors	Video for Magnolia Festival	SPECIAL EVENTS EXPENSE:MAGNOLIA FESTIVAL OF OKLAHOMA	MAGNOLIA FESTIVAL - 1810	185.00	106,790.94
Total for MAGNOLIA FESTIVAL OF OKLAHOMA							\$106,790.94	
Total for SPECIAL EVENTS EXPENSE							\$106,790.94	
TOTAL							\$106,790.94	

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.**2017****Open to Public Inspection**Department of the Treasury
Internal Revenue Service

A For the 2017 calendar year, or tax year beginning , 2017, and ending , 20																											
B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Final return/terminated ☐ Amended return ☐ Application pending	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td colspan="2">C Name of organization: DURANT CHAMBER OF COMMERCE</td> </tr> <tr> <td colspan="2">Doing business as</td> </tr> <tr> <td>Number and street (or P.O. box if mail is not delivered to street address)</td> <td>Room/suite</td> </tr> <tr> <td colspan="2">215 N. 4TH AVE.</td> </tr> <tr> <td colspan="2">City or town, state or province, country, and ZIP or foreign postal code</td> </tr> <tr> <td colspan="2">DURANT, OK 74701</td> </tr> <tr> <td colspan="2">F Name and address of principal officer: JANET REED, 215 N 4TH, DURANT, OK 74701</td> </tr> <tr> <td colspan="2">D Employer identification number 73-0222289</td> </tr> <tr> <td colspan="2">E Telephone number (580) 924-0848</td> </tr> <tr> <td colspan="2">G Gross receipts \$ 216,098.</td> </tr> <tr> <td colspan="2">H(a) Is this a group return for subordinates? ☐ Yes ☒ No</td> </tr> <tr> <td colspan="2">H(b) Are all subordinates included? ☐ Yes ☐ No If "No," attach a list. (see instructions)</td> </tr> <tr> <td colspan="2">H(c) Group exemption number ▶</td> </tr> </table>	C Name of organization: DURANT CHAMBER OF COMMERCE		Doing business as		Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	215 N. 4TH AVE.		City or town, state or province, country, and ZIP or foreign postal code		DURANT, OK 74701		F Name and address of principal officer: JANET REED, 215 N 4TH, DURANT, OK 74701		D Employer identification number 73-0222289		E Telephone number (580) 924-0848		G Gross receipts \$ 216,098.		H(a) Is this a group return for subordinates? ☐ Yes ☒ No		H(b) Are all subordinates included? ☐ Yes ☐ No If "No," attach a list. (see instructions)		H(c) Group exemption number ▶	
C Name of organization: DURANT CHAMBER OF COMMERCE																											
Doing business as																											
Number and street (or P.O. box if mail is not delivered to street address)	Room/suite																										
215 N. 4TH AVE.																											
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H(b) Are all subordinates included? ☐ Yes ☐ No If "No," attach a list. (see instructions)																											
H(c) Group exemption number ▶																											
I Tax-exempt status: ☐ 501(c)(3) ☒ 501(c) (6) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527																											
J Website: ▶ WWW.DURANTCHAMBER.ORG																											
K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶																											
L Year of formation: 1910 M State of legal domicile: OK																											

Part I Summary			
Activities & Governance	1	Briefly describe the organization's mission or most significant activities: <u>FACILITATE BUSINESS ACTIVITY</u> <u>IN THE BRYAN COUNTY, OKLAHOMA AREA</u>	
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.	
	3	Number of voting members of the governing body (Part VI, line 1a)	3 38
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4 38
	5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)	5 3
	6	Total number of volunteers (estimate if necessary)	6 530
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a 0.
b	Net unrelated business taxable income from Form 990-T, line 34	7b 0.	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year 125,727. Current Year 110,062.
	9	Program service revenue (Part VIII, line 2g)	79,923. 71,623.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	0. 106.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	36,307. 34,307.
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	241,957. 216,098.
	Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)
14		Benefits paid to or for members (Part IX, column (A), line 4)	
15		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	132,014. 138,278.
16a		Professional fundraising fees (Part IX, column (A), line 11e)	
b		Total fundraising expenses (Part IX, column (D), line 25) ▶	
17		Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	119,672. 151,678.
18		Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	251,686. 289,956.
19	Revenue less expenses. Subtract line 18 from line 12	-9,729. -73,858.	
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year 71,633. End of Year 70,322.
	21	Total liabilities (Part X, line 26)	8,802. 6,025.
	22	Net assets or fund balances. Subtract line 21 from line 20	62,831. 64,297.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date
	JANET REED, EXECUTIVE DIRECTOR	10/29/2018
	Type or print name and title	

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
	VANN DIXON, CPA	VANN DIXON, CPA			P00098647
	Firm's name ▶ Vann Dixon, CPA, P.C.	Firm's EIN ▶ 73-1520267		Phone no. (580) 931-9994	
Firm's address ▶ 1028 Radio Road, Durant, OK 74701					

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III ☐**1** Briefly describe the organization's mission:

FACILITATE BUSINESS ACTIVITY
IN THE BRYAN COUNTY, OKLAHOMA AREA

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.**4a** (Code:) (Expenses \$ including grants of \$) (Revenue \$)

THE CHAMBER'S ON-GOING OBJECTIVE IS TO PROMOTE AND FACILITATE
BUSINESS ACTIVITY AND ACTIVELY PURSUE ECONOMIC DEVELOPMENT IN
THE SURROUNDING COMMUNITY.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)**4c** (Code:) (Expenses \$ including grants of \$) (Revenue \$)**4d** Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses ►

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	X
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	X
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X
12 a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	X
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	X
14 a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	X

Part IV Checklist of Required Schedules (continued)

	Yes	No
20 a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a	X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b	
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26	X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27	X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	X
b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	X
29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	X
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31	X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32	X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	X
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	X
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.	38	X

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
b	If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
d	If "Yes," indicate the number of Forms 8282 filed during the year		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders		
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
c	Enter the amount of reserves on hand		
14a	Did the organization receive any payments for indoor tanning services during the tax year?		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI ☒ **X**

Section A. Governing Body and Management

		Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	1a 38		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b Enter the number of voting members included in line 1a, above, who are independent	1b 38		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6 Did the organization have members or stockholders?	6	X	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	X	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	X	
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
a The governing body?	8a	X	
b Each committee with authority to act on behalf of the governing body?	8b	X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a	X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	
13 Did the organization have a written whistleblower policy?	13	X
14 Did the organization have a written document retention and destruction policy?	14	X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a	X
b Other officers or key employees of the organization	15b	X
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ► OK

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records: ►
 DURANT CHAMBER OF COMMERCE, 215 N 4TH ST., , DURANT, OK 74701 (580) 924-0848

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) JAMES DRY PRESIDENT	8.00			X				0.	0.	0.
(2) SHAUN BANNER 1ST VICE PRESIDENT	1.00			X				0.	0.	0.
(3) JENNY SANCHEZ 2ND VICE PRESIDENT	1.00			X				0.	0.	0.
(4) SAVANNA DIXON TREASURER	2.00			X				0.	0.	0.
(5) JANET REED EXECUTIVE DIRECTOR	40.00					X		67,980.	0.	0.
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
(13)										
(14)										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15)										
(16)										
(17)										
(18)										
(19)										
(20)										
(21)										
(22)										
(23)										
(24)										
(25)										
1b Sub-total								67,980.	0.	0.
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								67,980.	0.	0.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ►

- 3** Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual **3** ☐ Yes ☒ No
- 4** For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual **4** ☐ Yes ☒ No
- 5** Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person **5** ☐ Yes ☒ No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	1a				
	b	Membership dues	1b	110,062.			
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f				
	g	Noncash contributions included in lines 1a-1f: \$					
	h	Total. Add lines 1a-1f		110,062.			
Program Service Revenue			Business Code				
	2a	BANQUET	900099	34,829.	34,829.	0.	0.
	b	LEADERSHIP DURANT	900099	35,639.	35,639.	0.	0.
	c	DURANT YOUNG PROFESSIONALS	900099	245.	245.	0.	0.
	d	TRUE BLUE	900099	810.	810.	0.	0.
	e	DEAN SAMUEL SPIRIT AWARD	900099	100.	100.	0.	0.
	f	All other program service revenue .					
	g	Total. Add lines 2a-2f		71,623.			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		106.	106.	0.	0.
	4	Income from investment of tax-exempt bond proceeds					
	5	Royalties					
			(i) Real	(ii) Personal			
	6a	Gross rents	20,700.				
	b	Less: rental expenses					
	c	Rental income or (loss)	20,700.				
	d	Net rental income or (loss)		20,700.	0.	0.	20,700.
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
	b	Less: cost or other basis and sales expenses					
	c	Gain or (loss)					
	d	Net gain or (loss)					
	8a	Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	a				
	b	Less: direct expenses	b				
	c	Net income or (loss) from fundraising events					
	9a	Gross income from gaming activities. See Part IV, line 19	a				
	b	Less: direct expenses	b				
	c	Net income or (loss) from gaming activities					
	10a	Gross sales of inventory, less returns and allowances	a				
	b	Less: cost of goods sold	b				
c	Net income or (loss) from sales of inventory						
	Miscellaneous Revenue	Business Code					
11a	ADVERTISING INCOME	999999	11,230.	11,230.	0.	0.	
b	COPYING CHARGE	999999	2,074.	2,074.	0.	0.	
c	POSTAGE	999999	3.	3.	0.	0.	
d	All other revenue		300.	300.	0.	0.	
e	Total. Add lines 11a-11d		13,607.				
12	Total revenue. See instructions.		216,098.	85,336.	0.	20,700.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	67,980.		67,980.	
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	60,987.		60,987.	
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes	9,311.		9,311.	
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	3,794.		3,794.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12 Advertising and promotion	4,815.		4,815.	
13 Office expenses	6,388.		6,388.	
14 Information technology				
15 Royalties				
16 Occupancy				
17 Travel	7,043.		7,043.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	1,945.		1,945.	
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	3,790.		3,790.	
23 Insurance	25,819.		25,819.	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a POSTAGE	2,619.		2,619.	
b FEES AND DUES				
c BANK SERVICE CHARGE	762.		762.	
d AWARDS & RECOGNITIONS				
e All other expenses	94,703.	64,766.	29,937.	
25 Total functional expenses. Add lines 1 through 24e	289,956.	64,766.	225,190.	
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing	3,368.	1	7,098.
	2 Savings and temporary cash investments		2	
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net		4	
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	1,383.	9	0.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 170,390.		
	b Less: accumulated depreciation	10b 123,236.	50,909.	10c 47,154.
	11 Investments—publicly traded securities		11	
	12 Investments—other securities. See Part IV, line 11		12	
	13 Investments—program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	15,973.	15	16,070.
16 Total assets. Add lines 1 through 15 (must equal line 34)	71,633.	16	70,322.	
Liabilities	17 Accounts payable and accrued expenses		17	
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	8,802.	25	6,025.
	26 Total liabilities. Add lines 17 through 25	8,802.	26	6,025.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here ☐ and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets		27	
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC 958), check here ☒ and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds	62,831.	32	64,297.
	33 Total net assets or fund balances	62,831.	33	64,297.
	34 Total liabilities and net assets/fund balances	71,633.	34	70,322.

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	216,098.
2	Total expenses (must equal Part IX, column (A), line 25)	2	289,956.
3	Revenue less expenses. Subtract line 2 from line 1	3	-73,858.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	62,831.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	-53,270.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	-64,297.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

- 1** Accounting method used to prepare the Form 990: ☒ Cash ☐ Accrual ☐ Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant? . . .
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant? . . .
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? . . .
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . .
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

	Yes	No
2a		x
2b		x
2c		
3a		x
3b		

Form **990** (2017)

**SCHEDULE D
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

**Open to Public
Inspection**

Name of the organization

DURANT CHAMBER OF COMMERCE

Employer identification number

73-0222289

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	☒ Yes ☐ No	
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	☒ Yes ☐ No	

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply). ☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of a historically important land area ☐ Protection of natural habitat ☐ Preservation of a certified historic structure ☐ Preservation of open space	
2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.	
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d
3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►	
4 Number of states where property subject to conservation easement is located ►	
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?	☐ Yes ☐ No
6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ►	
7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ► \$	
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?	☐ Yes ☐ No
9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.	

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.	
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:	
(i) Revenue included on Form 990, Part VIII, line 1	► \$
(ii) Assets included in Form 990, Part X	► \$
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:	
a Revenue included on Form 990, Part VIII, line 1	► \$
b Assets included in Form 990, Part X	► \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a** ☐ Public exhibition **d** ☐ Loan or exchange programs
- b** ☐ Scholarly research **e** ☐ Other _____
- c** ☐ Preservation for future generations
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|--|-----------------|
| c Beginning balance | 1c _____ |
| d Additions during the year | 1d _____ |
| e Distributions during the year | 1e _____ |
| f Ending balance | 1f _____ |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No
- b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☐

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

- | | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|---|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance | | | | | |
| b Contributions | | | | | |
| c Net investment earnings, gains, and losses | | | | | |
| d Grants or scholarships | | | | | |
| e Other expenditures for facilities and programs | | | | | |
| f Administrative expenses | | | | | |
| g End of year balance | | | | | |
- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a** Board designated or quasi-endowment ▶ _____ %
- b** Permanent endowment ▶ _____ %
- c** Temporarily restricted endowment ▶ _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|--|--|--------------------------|
| (i) unrelated organizations | 3a(i) ☐ | ☐ |
| (ii) related organizations | 3a(ii) ☐ | ☐ |
- b** If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? ☐
- 3b** ☐
- 4** Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		10,000.		10,000.
b Buildings		67,208.	37,206.	30,002.
c Leasehold improvements				
d Equipment				
e Other		93,182.	86,030.	7,152.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				47,154.

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A) _____		
(B) _____		
(C) _____		
(D) _____		
(E) _____		
(F) _____		
(G) _____		
(H) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ►		

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) _____		
(2) _____		
(3) _____		
(4) _____		
(5) _____		
(6) _____		
(7) _____		
(8) _____		
(9) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ►		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) CD -- VISION BANK	16,070.
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	16,070.

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
(2) PAYROLL LIABILITIES	6,025.	
(3) _____		
(4) _____		
(5) _____		
(6) _____		
(7) _____		
(8) _____		
(9) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ►		6,025.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☐

Part XI **Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1		Total revenue, gains, and other support per audited financial statements	1
2		Amounts included on line 1 but not on Form 990, Part VIII, line 12:	
a	2a	Net unrealized gains (losses) on investments	
b	2b	Donated services and use of facilities	
c	2c	Recoveries of prior year grants	
d	2d	Other (Describe in Part XIII.)	
e		Add lines 2a through 2d	2e
3		Subtract line 2e from line 1	3
4		Amounts included on Form 990, Part VIII, line 12, but not on line 1:	
a	4a	Investment expenses not included on Form 990, Part VIII, line 7b	
b	4b	Other (Describe in Part XIII.)	
c		Add lines 4a and 4b	4c
5		Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5

Part XII **Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)		5	

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

[illegible]

Part XIII Supplemental Information *(continued)*

Area for supplemental information with horizontal dashed lines.

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest instructions.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization

DURANT CHAMBER OF COMMERCE

Employer identification number

73-0222289

Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17.
Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- | | |
|--|---|
| a ☐ Mail solicitations | e ☐ Solicitation of non-government grants |
| b ☐ Internet and email solicitations | f ☐ Solicitation of government grants |
| c ☐ Phone solicitations | g ☐ Special fundraising events |
| d ☐ In-person solicitations | |

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☐ No

b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total						

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		(event type)	(event type)	NONE (total number)	
Revenue	1 Gross receipts				
	2 Less: Contributions				
	3 Gross income (line 1 minus line 2)				
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				
	11 Net income summary. Subtract line 10 from line 3, column (d) ▶				

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	
	7 Direct expense summary. Add lines 2 through 5 in column (d) ▶				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d) ▶				

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain: _____

- | | | | | |
|------------|--|---|------------|---|
| 11 | Does the organization conduct gaming activities with nonmembers? | ☐ Yes ☐ No | | |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? | ☐ Yes ☐ No | | |
| 13 | Indicate the percentage of gaming activity conducted in: | | | |
| a | The organization's facility | <table border="1"> <tr> <td>13a</td> <td>%</td> </tr> </table> | 13a | % |
| 13a | % | | | |
| b | An outside facility | <table border="1"> <tr> <td>13b</td> <td>%</td> </tr> </table> | 13b | % |
| 13b | % | | | |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | |

Name 

Address ▶

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No
- b If "Yes," enter the amount of gaming revenue received by the organization ► \$ _____ and the amount of gaming revenue retained by the third party ► \$ _____
- c If "Yes," enter name and address of the third party: _____

Name ▶ _____

Address ►

16 Gaming manager information:

Name ▶

Gaming manager compensation ▶ \$ _____

Description of services provided ▶

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions:

- a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No
- b** Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$

Part IV **Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

**Open to Public
Inspection**

Name of the organization

DURANT CHAMBER OF COMMERCE

Employer identification number

73-0222289

Pt VI, Line 11b: THE BOARD OF DIRECTORS RECEIVED A COPY OF FORM 990 AND REVIEWED
IT ONCE IT WAS COMPLETED

Pt VI, Line 19: THE GOVERNING DOCUMENTS ARE MADE AVAILABLE UPON REQUEST

Pt VI, Line 6: THE ORGANIZATION HAS 550 MEMBERS

Pt VI, Line 7a: THE MEMBERS ELECT THE BOARD OF DIRECTORS

Pt VI, Line 7b: ELECTIONS ARE SUBJECT TO APPROVAL BY THE MEMBERS

Pt VI, Line 15a: THE EXECUTIVE DIRECTOR'S COMPENSATION IS SUBJECT TO APPROVAL
BY THE BOARD OF DIRECTORS

Pt XI: DISBURSEMENTS FROM FUND BALANCE UTILIZED FOR MAGNOLIA FESTIVAL OF OKLAHOMA,
INC.

Pt IX, Line 24e:

Description: BANQUET

Total: \$29,939

Program services: \$29,939

Description: UTILITIES

Total: \$13,719

Management and general: \$13,719

Description: CONTRACT LABOR

Total: \$2,660

Program services: \$2,660

Description: LEADERSHIP DURANT

Total: \$30,421

Program services: \$30,421

Description: COPIER EXPENSES

Total: \$4,741

Name of the organization

Employer identification number

DURANT CHAMBER OF COMMERCE

73-0222289

Management and general: \$4,741

Description: REPAIRS & MAINTENANCE

Total: \$7,557

Management and general: \$7,557

Description: DURANT YOUNG PROFESSIONALS

Total: \$72

Program services: \$72

Description: TRUE BLUE

Total: \$1,040

Program services: \$1,040

Description: PRINTING & REPRODUCTION

Total: \$122

Management and general: \$122

Description: CHRISTMAS ACTIVITIES

Total: \$484

Program services: \$484

Description: KEEP DURANT CLEAN & GREEN

Total: \$150

Program services: \$150

Description: PROPERTY TAXES

Total: \$2,320

Management and general: \$2,320

Description: DUES & SUBSCRIPTIONS

Total: \$1,478

Management and general: \$1,478

**IRS e-file Signature Authorization
for an Exempt Organization**

OMB No. 1545-1878

For calendar year 2017, or fiscal year beginning _____, 2017, and ending _____, 20____

Department of the Treasury
Internal Revenue Service▶ Do not send to the IRS. Keep for your records.
▶ Go to www.irs.gov/Form8879EO for the latest information.**2017**

Name of exempt organization

DURANT CHAMBER OF COMMERCE

Employer identification number

73-0222289

Name and title of officer

JANET REED, EXECUTIVE DIRECTOR

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

1a Form 990 check here ▶ ☒	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b	216,098.
2a Form 990-EZ check here ▶ ☐	b Total revenue, if any (Form 990-EZ, line 9)	2b	
3a Form 1120-POL check here ▶ ☐	b Total tax (Form 1120-POL, line 22)	3b	
4a Form 990-PF check here ▶ ☐	b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b	
5a Form 8868 check here ▶ ☐	b Balance Due (Form 8868, line 3c)	5b	

Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2017 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

☐ I authorize _____ to enter my PIN

--	--	--	--	--

 as my signature
ERO firm name

Enter five numbers, but
do not enter all zeros

on the organization's tax year 2017 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

☒ As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2017 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Officer's signature ▶

Date ▶ 10/29/2018

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

7	3	2	9	9	1	1	2	7	5	8
---	---	---	---	---	---	---	---	---	---	---

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2017 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶

Date ▶

ERO Must Retain This Form — See Instructions
Do Not Submit This Form to the IRS Unless Requested To Do So

Parcel Shipping Order (PSO) Terms and Conditions

The UPS Store #4911

SHIP DATE Thu 28 Feb 2019		SHIPMENT INFORMATION UPS Next Day Com: 1 package Total Declared Value: Not provided		DESCRIPTION OF GOODS DOCS	
SENDER DURANT AREA CHAMBER OF COMMEF 215 N 4TH AVE Durant, OK 74701 Tel: (580) 924-0848		RECIPIENT OKLAHOMA ABLE COMMISSION 3812 N SANTA FE AVE STE 200 OKLAHOMA CITY, OK 73118-8500		PKG 1	TRACKING NUMBER 1Z8E037F2486327303
				DECL VAL N/A	

Subject to these terms and conditions, this The UPS Store® center ("We", "Us", or "Our") will receive, forward and/or pack parcels for you the customer ("You" or "Your"). The carrier for Your parcel(s) accepted by Us ("Carrier") will be UPS®. The Carrier may refuse to ship Your parcel(s) accepted by Us. You represent Your true name and address appear as sender above.

We do not accept hazardous material, Other Regulated Material-D class (ORM-D), illegal items or articles of unusual value, including but not limited to cash. In addition, the Carrier's tariff, service guide, or terms and conditions ("Carrier's Terms and Conditions") may specify other restricted items. Certified locations may accept some forms of ORM-D. Parcels containing "food" (as defined in section 201 (f) of the Federal Food, Drug, and Cosmetic Act), will be accepted for transportation only according to the applicable terms and conditions in the Carrier's Terms and Conditions in effect on the date of shipment.

We do not transport Your parcel(s). The Carrier transports Your parcel(s) subject to the UPS/Tariff Terms and Conditions of Service ("UPS Terms") in effect on the date of shipment, which are available at www.ups.com/terms. The Carrier's Terms and Conditions set forth the Carrier's rights, responsibilities, and limitations of liability with respect to the transportation of Your parcel(s) and are hereby incorporated in full into this PSO. The UPS Terms contain a MANDATORY BINDING ARBITRATION CLAUSE AND CLASS ACTION WAIVER, which apply to any controversy or claim, whether at law or equity, arising out of or relating to provision of services by UPS, regardless of the date of accrual of such dispute, except for claims that may be filed in courts of limited jurisdiction such as small claims, justice of the peace, magistrate court, and similar courts with monetary limits on their jurisdictions over civil disputes.

We are Your agent for receiving and forwarding Your parcel(s) to the Carrier. We are not the Carrier's agent. You agree that We will be deemed the shipper of Your parcel(s) with the Carrier and that You are not the shipper under the Carrier's Terms and Conditions. You therefore have no rights directly against the Carrier. Any rights You may have to recover damages or other compensation with respect to the transportation of Your parcel(s) (including for loss, damage, or the Carrier's failure to timely deliver) are limited to those rights described in the Carrier's Terms and Conditions or in this PSO. You agree that We, as the shipper of Your parcel(s), are solely entitled to any discounts or adjustments to the charges that We pay the Carrier for transporting Your parcel(s).

Except as expressly set forth in this PSO, We assume no liability for the delivery of Your parcel(s) or for loss or damage by any cause to the parcel(s) or their contents that occurs after We tender Your parcel(s) to the Carrier. The Carrier's driver may deliver Your parcel(s) without a signature unless You request a signature on delivery and pay any applicable charge. You agree that the Carrier is not liable for loss or damage occurring after delivery of Your parcel(s). You also agree to all terms and conditions in this PSO, including all terms and conditions related to Your participation in the optional Declared Value Program.

Any statement by Us regarding a probable date and (if applicable) time of delivery is only an estimate, and is not warranted in any manner. We are not liable for any consequential, indirect, special, incidental or punitive damages, or any loss or damage resulting from delays in shipping or delivery. Our responsibility for damage to items caused by improper packing by Us is limited to any applicable Declared Value Program or other program that We may offer and for which You have paid any applicable charge.

Limitations of Liability and Exceptions. Our liability and the Carrier's liability for loss or damage to Your parcel(s) is strictly limited to the amounts set forth in this PSO and the Carrier's Terms and Conditions (in the event of conflict, the Carrier's Terms and Conditions govern the Carrier's liability for loss or damage). Liability for loss or damage is limited to Your actual damages or \$100 per parcel, whichever is less, unless You declare a higher value and pay the applicable charge for a higher authorized value (under the Declared Value Program). We and the Carrier are not liable or responsible for items of unusual value, precious metals, negotiable instruments, or items prohibited from shipment, or for which the Carrier's liability is excluded, under the Carrier's Terms and Conditions. Additional terms and conditions governing loss or damage claims can be found in the Carrier's Terms and Conditions.

Declared Value Program. UPS offers a declared value program providing declared value limits for loss or damage, subject to terms and conditions (including monetary limits) ("Declared Value Program"). The declared value product will be available only if You have complied with all terms and conditions of the applicable Declared Value Program. We surcharge the cost of this product. If You elect to participate in the Declared Value Program and You pay any applicable charge, We will declare value for Your eligible parcel(s) through the Carrier. You expressly acknowledge that the value of each parcel does not exceed the amount You declared as the "Declared Value". If You do not declare a Value, You agree that the value of each parcel does not exceed \$100. If You do not declare a value above \$100 and pay an additional charge for a parcel containing items of greater value than \$100, You will not be entitled to recover more than \$100 for loss or damage to the items in that parcel. The Carrier's terms and conditions, including monetary limits, for its Declared Value Program are located in the Carrier's Terms and Conditions.

Claims Filed Through Us. If You or the consignee has a claim for loss or damage to Your parcel(s) under the Declared Value Program, You agree to make the claim through Us. If You make such claim through Us, We will submit a claim to the Carrier as the shipper of the parcels, and We will remit to You any recovery on the claim paid to Us by the Carrier for Your parcel(s). You expressly agree that We have no liability if any claim is denied or paid only in part by the Carrier or other declared value. In the event You make a Guaranteed Service Refund (GSR) request to UPS, You agree to provide to UPS (and hereby authorize Us to provide to UPS) Your name and address to be used by UPS to process the request.

Filing a Claim under the Declared Value Program. Any and all claims under any Declared Value Program must be in writing and received by Us within the Carrier's required time frame as set forth in the Carrier's Terms and Conditions. Claims not made within the prescribed time frame are waived and will not be paid. For all damage claims, the original packaging materials must be made available for the Carrier's inspection prior to reshipment. All claims for loss or damage must be supported by the shipping documents, including but not limited to this PSO and a copy of the shipment receipt, and proof of the value of the lost or damaged items for any declaration of value over \$100.

Filing a UPS Guaranteed Service Refund (GSR) request. If UPS is the Carrier for Your parcel(s), if You believe any parcel is eligible for a refund under the UPS Service Guarantee as set forth in the UPS Terms, You must contact Us at the location that shipped the parcel(s) within 15 calendar days of the date of scheduled delivery. If You do not contact Us within the prescribed time frame, any claim to a refund under the UPS Service Guarantee is waived and will not be paid.

We are an independently owned and operated franchise of The UPS Store, Inc. and solely responsible for all aspects of Our operations. We are the exclusive employer of all employees of Our business. You acknowledge and agree that The UPS Store, Inc. is not liable for any of Our acts or omissions and is not the employer or joint employer of the employees of Our business. This PSO constitutes the entire agreement between You and Us, and supersedes all prior, subsequent and contemporaneous agreements, understandings, and representations, written or oral, relating to the subject matter hereof.

By signing below, You acknowledge that (i) You confirm the Ship to Address is accurate for each parcel (ii) You confirm the Declared Value for each parcel, if any, is correct (iii) You have read and reviewed the terms and conditions described above in their entirety, (iv) You agree to be bound by all such terms and conditions, and (v) by so signing, this PSO constitutes binding and enforceable obligations of You. YOU FURTHER ACKNOWLEDGE AND AGREE that, except as expressly set forth in the UPS Terms, any claims against Us or UPS (including its affiliates) arising out of or relating to provision of service by UPS are subject to individual, mandatory binding arbitration, as set forth in the UPS Terms available at www.ups.com/terms.

CUSTOMER SIGNATURE

Thu 28 Feb 2019

TRANSACTION DATE



The City of Durant

Office of City Clerk

Memorandum

Date: 3/11/2019
To: Tourism Economic Development Authority
From: Trustee Janet Reed
Re: Discuss and Consider Approval of Contract with the Durant Area Chamber of Commerce

Council Information / Action Requested

Approval of Contract with the Durant Area Chamber of Commerce

City Staff Information / Action Follow-up, if Council authorizes this action:



The City of Durant

Office of City Clerk

Memorandum

Date: 3/11/2019
To: Tourism Economic Development Authority
From: Trustee Janet Reed
Re: Durant Area Chamber of Commerce (Representative of DTEDA) Activity Report - February/March 2019

Council Information / Action Requested

Information only.

City Staff Information / Action Follow-up, if Council authorizes this action:



The City of Durant

Office of City Clerk

Memorandum

Date: 2/26/2019
To: Tourism Economic Development Authority
From: Chairman Thorpe
Re: Discussion of Use of Funds and Budget

Council Information / Action Requested

City Staff Information / Action Follow-up, if Council authorizes this action:



The City of Durant

Office of City Clerk

Memorandum

Date: 3/11/2019
To: Tourism Economic Development Authority
From: Office of City Treasurer
Re: Lodging Tax Historical Report

Council Information / Action Requested

Information only.

City Staff Information / Action Follow-up, if Council authorizes this action:

ATTACHMENTS:

Description	Type	Upload Date
Lodging Tax Historical Report - January 2019	Exhibit	3/11/2019

City of Durant, Oklahoma
5% Lodging & Tourism Tax - UNAUDITED

Monthly Revenue and Expense Report
January 31, 2019 - 58% of Fiscal Year Lapsed

	Current Period	Year-To-Date Actual	Current FY18/19 Budget	% of Budget Y-T-D
Lodging Tax	31,248	250,901	460,100	54.53%
Interest Earnings	341	1,978	1,000	197.85%
Total Revenues	31,589	252,879	461,100	54.84%

Professional Services				
Legal Fees	298	1,173	5,000	23.45%
Prorated Audit Fees	25	308	744	41.38%
TOTAL PROFESSIONAL SERVICES	322	1,480	5,744	25.77%

Contractual Expenditures				
Advertising-Publications	134	267	-	
Public Relations	-	325	-	
Contract Labor	10,000	35,000	75,000	46.67%
TOTAL CONTRACTUAL EXPENDITURES	10,134	35,592	75,000	0

Other Expenses				
Special Projects			300,000	0.00%
Grants	0	10,000	-	
Promotions/Advertising/Sponsorship	6,432	10,550	-	
Conference Shows	1,735	3,347	-	
TOTAL OTHER EXPENSES	8,167	23,898	300,000	7.97%

Total Expenditures	18,622	60,971	380,744	16.01%
---------------------------	---------------	---------------	----------------	---------------

Net Gain / (Loss) - Excluding Balance Forward	12,966	191,909	80,356
--	---------------	----------------	---------------

FUND BALANCE AVAILABLE FOR BUDGET-UNAUDITED AT 6-30-2018 **279,654**

	GAIN (LOSS) BY MONTH	GAIN (LOSS) Y-T-D
Jul-18	30,776	30,776
Aug-18	49,547	80,323
Sep-18	30,606	110,929
Oct-18	28,370	139,299
Nov-18	20,220	159,518
Dec-18	19,424	178,943
Jan-19	12,966	191,909
Feb-19		
Mar-19		
Apr-19		
May-19		
Jun-19		

125-5% LODGING TOURISM TAX

ACCOUNT #	ACCOUNT DESCRIPTION	BALANCE	
ASSETS			
=====			
125-000-102.00-00	CLAIM ON POOLED CASH	<u>485,245.32</u>	
			<u>485,245.32</u>
TOTAL ASSETS			<u>485,245.32</u>
			=====
LIABILITIES			
=====			
125-000-203.00-00	ACCOUNTS PAYABLE	297.50	
125-000-207.18-00	A/P PENDING	13,384.90	
125-000-243.00-00	ENCUMBRANCES	(15,863.80)	
125-000-244.00-00	RESERVE FOR ENCUMBRANCES	<u>15,863.80</u>	
TOTAL LIABILITIES			<u>13,682.40</u>
EQUITY			
=====			
125-000-271.00-00	FUND BALANCE	<u>279,654.09</u>	
TOTAL BEGINNING EQUITY			<u>279,654.09</u>
TOTAL REVENUE		252,879.35	
TOTAL EXPENSES		<u>60,970.52</u>	
TOTAL INCREASE/(DECREASE) IN FUND BAL.			<u>191,908.83</u>
TOTAL EQUITY & FUND BALANCE			<u>471,562.92</u>
TOTAL LIABILITIES, EQUITY & FUND BALANCE			<u>485,245.32</u>
			=====

FINANCIAL STATEMENT
AS OF: JANUARY 31ST, 2019

125-5% LODGING TOURISM TAX

58.33 % OF YEAR COMPLETED

	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
REVENUE SUMMARY						
BALANCE FORWARD	279,654.00	0.00	0.00	0.00	0.00	279,654.00
TAXES	460,100.00	31,248.13	250,900.87	54.53	0.00	209,199.13
MISCELLANEOUS REVENUES	<u>1,000.00</u>	<u>340.58</u>	<u>1,978.48</u>	<u>197.85</u>	<u>0.00</u>	<u>(978.48)</u>
*** TOTAL REVENUES ***	<u>740,754.00</u>	<u>31,588.71</u>	<u>252,879.35</u>	<u>34.14</u>	<u>0.00</u>	<u>487,874.65</u>
EXPENDITURE SUMMARY						
ECONOMIC DEVELOPMENT	<u>740,754.00</u>	<u>18,622.40</u>	<u>60,970.52</u>	<u>9.02</u>	<u>5,863.80</u>	<u>673,919.68</u>
*** TOTAL EXPENDITURES ***	<u>740,754.00</u>	<u>18,622.40</u>	<u>60,970.52</u>	<u>9.02</u>	<u>5,863.80</u>	<u>673,919.68</u>
*** REVENUE OVER/(UNDER) EXPENSES	<u>0.00</u>	<u>12,966.31</u>	<u>191,908.83</u>	<u>0.00</u>	<u>(5,863.80)</u>	<u>(186,045.03)</u>

FINANCIAL STATEMENT
AS OF: JANUARY 31ST, 2019

125-5% LODGING TOURISM TAX
REVENUES

58.33 % OF YEAR COMPLETED

	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>BALANCE FORWARD</u>						
000-301.10-00 BEGINNING BALANCE	279,654.00	0.00	0.00	0.00	0.00	279,654.00
TOTAL BALANCE FORWARD	279,654.00	0.00	0.00	0.00	0.00	279,654.00
<u>TAXES</u>						
000-311.10-00 5% LODGING TOURISM TAX REV	460,100.00	31,248.13	250,900.87	54.53	0.00	209,199.13
TOTAL TAXES	460,100.00	31,248.13	250,900.87	54.53	0.00	209,199.13
<u>MISCELLANEOUS REVENUES</u>						
000-361.10-00 INTEREST EARNINGS REVENUE	1,000.00	340.58	1,978.48	197.85	0.00	(978.48)
TOTAL MISCELLANEOUS REVENUES	1,000.00	340.58	1,978.48	197.85	0.00	(978.48)
*** TOTAL REVENUES ***	740,754.00	31,588.71	252,879.35	34.14	0.00	487,874.65

FINANCIAL STATEMENT
AS OF: JANUARY 31ST, 2019

125-5% LODGING TOURISM TAX
ECONOMIC DEVELOPMENT
DEPARTMENT EXPENSES

58.33 % OF YEAR COMPLETED

	ANNUAL BUDGET	CURRENT PERIOD	Y-T-D ACTUAL	% OF BUDGET	Y-T-D ENCUMB.	BUDGET BALANCE
<u>PROFESSIONAL SERVICES</u>						
070-518.20-05 LEGAL FEES	5,000.00	297.50	1,172.50	23.45	0.00	3,827.50
070-518.20-21 PRORATED AUDIT FEES	744.00	24.86	307.90	81.95	301.80	134.30
TOTAL PROFESSIONAL SERVICES	5,744.00	322.36	1,480.40	31.03	301.80	3,961.80
<u>CONTRACTUAL EXPENDITURES</u>						
070-518.30-38 ADVERTISING-PUBLICATIONS	0.00	133.51	267.39	0.00	0.00	(267.39)
070-518.30-50 PUBLIC RELATIONS	0.00	0.00	325.00	0.00	4,500.00	(4,825.00)
070-518.30-51 CONTRACT LABOR	75,000.00	10,000.00	35,000.00	46.67	0.00	40,000.00
TOTAL CONTRACTUAL EXPENDITURES	75,000.00	10,133.51	35,592.39	53.46	4,500.00	34,907.61
<u>OTHER EXPENSES</u>						
070-518.70-10 SPECIAL PROJECTS	300,000.00	0.00	0.00	0.00	0.00	300,000.00
070-518.70-17 FUND RESERVE	360,010.00	0.00	0.00	0.00	0.00	360,010.00
070-518.70-19 GRANTS	0.00	0.00	10,000.00	0.00	0.00	(10,000.00)
070-518.70-38 PROMOTIONS/ADVERTISING/SPO	0.00	6,431.57	10,550.27	0.00	1,062.00	(11,612.27)
070-518.70-40 CONFERENCE SHOWS	0.00	1,734.96	3,347.46	0.00	0.00	(3,347.46)
TOTAL OTHER EXPENSES	660,010.00	8,166.53	23,897.73	3.78	1,062.00	635,050.27
TOTAL ECONOMIC DEVELOPMENT	740,754.00	18,622.40	60,970.52	9.02	5,863.80	673,919.68
*** TOTAL EXPENSES ***	740,754.00	18,622.40	60,970.52	9.02	5,863.80	673,919.68
*** REVENUE OVER/ (UNDER) EXPENSES	0.00	12,966.31	191,908.83	0.00	(5,863.80)	(186,045.03)
*** END OF REPORT ***						

3-07-2019 7:27 PM

D E T A I L L I S T I N G

PAGE: 1

FUND : 125-5% LODGING TOURISM TAX

ACTIVE ACCOUNTS ONLY

PERIOD TO USE: Jan-2019 THRU Jan-2019

DEPT : N/A

SUPPRESS ZEROS

ACCOUNTS: 000-300.00-00 THRU 999-999.99-99

POST DATE TRAN # REFERENCE PACKET=====DESCRIPTION===== VEND INV/JE # NOTE =====AMOUNT===== BALANCE=====

000-311.10-00 5% LODGING TOURISM TAX REVENUE

B E G I N N I N G B A L A N C E

219,652.74CR

1/09/19 1/14 B42526 Misc 000000 02111 5% LODGING TOURISM TAX JE# 020948

31,248.13CR

250,900.87CR

000-361.10-00 INTEREST EARNINGS REVENUE

B E G I N N I N G B A L A N C E

1,637.90CR

1/31/19 2/25 B42850 DEPOSIT 02174 POOLED INTEREST PRORATION JE# 021142

340.58CR

1,978.48CR

070-518.20-05 LEGAL FEES

B E G I N N I N G B A L A N C E

875.00

DEPT: 070 ECONOMIC DEVELOPMENT

1/31/19 2/25 B42853 02175 ACCRUAL FOR JAN 2019 JE# 021144

297.50

1,172.50

070-518.20-21 PRORATED AUDIT FEES

B E G I N N I N G B A L A N C E

283.04

1/22/19 1/23 A91278 CHK: 174720 09567 AUDIT CONSULTING & PREPA 000944 12158

24.86

307.90

070-518.30-38 ADVERTISING-PUBLICATIONS

B E G I N N I N G B A L A N C E

133.88

1/29/19 1/30 A91699 CHK: 174755 09596 MGMT TEAM FOR TOURISM AU 005949 5324

133.51

267.39

070-518.30-51 CONTRACT LABOR

B E G I N N I N G B A L A N C E

25,000.00

1/04/19 1/07 A90740 CHK: 174506 09552 TOURISM MANAGEMENT FEE-- 000346 5576

5,000.00

30,000.00

1/31/19 2/04 A91789 CHK: 174733 09605 JANUARY 2019 MANAGEMENT 000346 5670

5,000.00

35,000.00

070-518.70-38 PROMOTIONS/ADVERTISING/SPONSOR

B E G I N N I N G B A L A N C E

4,118.70

1/23/19 1/23 A91273 CHK: 174818 09567 CHANGEABLE PANEL EVENT S 000525 22949

2,336.77

6,455.47

1/30/19 1/30 A91697 CHK: 174755 09596 DISCOVER DURANT AD FOR J 005949 4665

965.00

7,420.47

1/31/19 2/04 A91791 CHK: 174818 09605 PEANUT STRESS BALLS 000525 23219

3,129.80

10,550.27

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--- DEBITS ---

--- CREDITS ---

42,348.12

221,290.64CR

18,622.40

31,588.71CR

60,970.52

252,879.35CR

191,908.83CR

City of Durant, Oklahoma
Yearly History Report - 5% Lodging Tax Revenue

	2017/2018	2018-2019	2019-2020	2020-2021	2021-2022	Collections for:
July	-	30,805				May
August	-	56,328				June
September	37,971	37,998				July
October	43,423	33,042				August
November	39,261	25,137				September
December	35,990	36,342				October
January	35,065	31,248				November
February	41,008	29,871				December
March	29,722	30,714				January
April	37,876					February
May	30,622					March
June	27,592					April
Total	358,531	311,486				
YTD Monthly Average	35,853	34,610				
% change from prior year for March	N/A	3.34%				
\$ change from prior year for March	N/A	\$993				